

Ampito – your collaborative IT partner

We are partners, not providers

Acting as your trusted advisors, consultants, and strategic partners, we work with you to power innovation and digital transformation. We do more than keep the lights on, our team find opportunities to optimise, evolve and grow your business.

This is more important now that technology is changing every day and the right technical skills are increasingly hard to find. While a provider may leave you with a static solution, Ampito gives you a lifetime of support. We customise your solutions with to the environment around you, we develop your team's IT skills, and we are always ready for what's around the corner.

Our partnership approach



Service excellence



Best-in-class technology



People-centric solutions

How we work with you

Our bespoke service contracts are designed to nurture business resilience, now and in the future. We rise to the challenges you're facing and create service packages in line with your needs.

Flexible services

If your business changes and your IT needs change, our contracts are flexible and can be scaled in any direction to take in more services or fit seamlessly into your existing teams. Every aspect of our solution portfolio is available at any mix of service level you need. Whether we look at full Managed Services, outsourced workloads, a hybrid approach or a combination.

Collaboration

We approach our work together. In Ampito, you'll find an IT partner for life. Everything starts with you: your needs, your challenges, and your goals. This is something we spend time understanding, then, this close relationship continues as we take a friendly and people-first approach to our partnerships.

Long-term perspective

Our services are grounded in tried-and-tested technology and industry-recognised procedures, but guided by a long-term perspective. We do not deploy and leave. We ensure any investment you make is one that will be positive in the short term and in the future. We always aim to meet your goals for today as well as evolving to tackle tomorrow.

Our services at a glance

64,000 service desk requests opened and closed p.a



64,000

85 countries supported



85 countries

24x7x365 'Lights On' helpdesk



24x7x365

5000+ monitored nodes



5000+

100 gig mitigation engine



100 gig

Presence in **3** global datacentres



3

The right people, technology and skillset



Manny Pinon Founder



Paul Downton CTO



Angela Whitty CEO



Sheriff Dabiri COO



Russel Bristow CRO



James Beer CFO



Darren Brownfield CSO



Kerrie Hethersay Head of HR

A team to be proud of

Our team are dedicated, passionate and demonstrate a drive for excellence every day, in every project. Between them, they represent a diverse breadth of experience and are the reason we have such positive and longstanding relationships with leading organisations.

Starting with trust

We believe the foundation to a good partnership is trust. That's why we deliver customer excellence first and foremost. You'll work with dedicated project teams, with dedicated skills, to define, review, and ensure we achieve your objectives every step of the way.

Processes designed for success

We aim to take the stress away from your project. Starting by tailoring our work to your needs, we take a hands-on approach to ensure that everything from procurement to installation to upgrades goes smoothly and gets the job done.

Technology that delivers

We deliver a considered balance of disruptive innovation and tried-and-tested technologies. We work with a suite of excellent technologies, and we are always proactively searching for new solutions that can solve today's challenges. Working with technology innovators and Tier 1s, we can be sure we're always working with best-in-class solutions.

Ensuring your success

Our job isn't over once you deploy your technology. As a managed service partner, we take you through a lifecycle of support and performance monitoring after adoption to ensure you're experiencing the best success possible.

From culture and governance to customer experience and technical excellence, good outcomes come in many forms, and we look at how a host of factors are performing over time. If your needs change, we will adapt our metrics with you. Our priority is for your solution and your experience to be sustainable.

Book your first consultation

Join us for a discovery call where we will listen to your challenges and work to define your needs. We can discuss how exactly Ampito fits into your environment, and where our support is best suited. We don't do one size fits all, so this is where we begin to shape your ideal project.

Contact us today