






Transport Marketplace

Buyers FAQs




 **Free for the NHS to use with minimal setup required**


 **Easy set up - can be mobilized within 24 hours**


 **No fixed contract, use it when you need it**


 **Full control in running competitions for shifts/journeys**


 **Suppliers will meet the relevant NHS frameworks (LPP)**


 **Supports the NHS's sustainability goals**


 **Only suppliers who meet your criteria will be allowed to bid**

 **On-boarding and post-mobilization support available**

 **Created a fair and competitive environment for buyers and providers**

 **Rigorous vetting and compliance process conducted on providers**

 **Audit trail and reporting capabilities which assist with invoicing**

 **You'll be helping local businesses within the area**

Surely this will cost the NHS more if suppliers have to pay you a commission?

You can run your own competitions which means having control over setting price caps to get the best provider for the best price. These have proven highly successful for many Trusts who currently use it now who have seen a notable difference in costs savings.

Can I set a price cap with competitions?

You can run your own competitions which means having control over setting price caps to get the best provider for the best price. These have proven highly successful for many Trusts who currently use it now who have seen a notable difference in costs savings.

- Ultimately, you can charge what you like and set a benchmark for pricing. We do however recommend not setting a price to begin with, and to see what bids come in to gain a comparison.
- To get the most out of it, buyers need to ensure that they set fair and viable competitions.

I'm conscious of how much admin time this will take

- The system can be turned around quickly with the right information and most of the work done by us.
- Training is also very quick and we have turned around initial requests to booking transport within 24 hours.



How do I know that suppliers are fit for purpose?

- Suppliers are CQC registered where applicable as well as MOT/Taxed/DBS checked and will go through a thorough DPS process.
- Records are kept in the system, rechecked, and flagged for traceability and auditability purposes.

We have turned around initial requests to booking transport within 24 hours.



What if my current transport provider doesn't want to be onboarded?

- We can discuss the merits of being onboarded with them. The question we would ask them is 'why wouldn't they?'
- We can offer them the opportunity to pick up additional work at scale so it is really a win-win situation for both parties.

I run my own competitions and call around as and when I need to book transport

- Transport Marketplace takes away the need to call round. A simple booking form will go out to the marketplace allowing providers to submit their bids. This means greater time-saving whilst ensuring the right transport with the right crew turns up at the right time.

I already work with a local supplier directly so is there any point?

- If your current provider can be on-boarded then they will be added to the marketplace which means you can continue to work with them knowing that they have been through a full vetting process
- Using our framework will allow you to be introduced to other suppliers within your area, therefore creating competition. This in turn will aid you and help reduce your overall costs.

How does Transport Marketplace support the NHS's sustainability goals?

- When booking shifts/journeys, buyers can select the most appropriate provider with the fastest ETA
- Or we can do it for you. Our in-house call handling team can work with you to get you the best driver with the fastest ETA – which in turn supports the NHS's net zero mission

Am I tied into a contract and do I have to pay any ongoing license fees?

- There are no additional fees or on-going license fees for you using the system. We also give you full flexibility and control when you want to use the system and won't tie you into any contract.

