



4th July 2024 | 15Hatfields, London

Agenda for today:



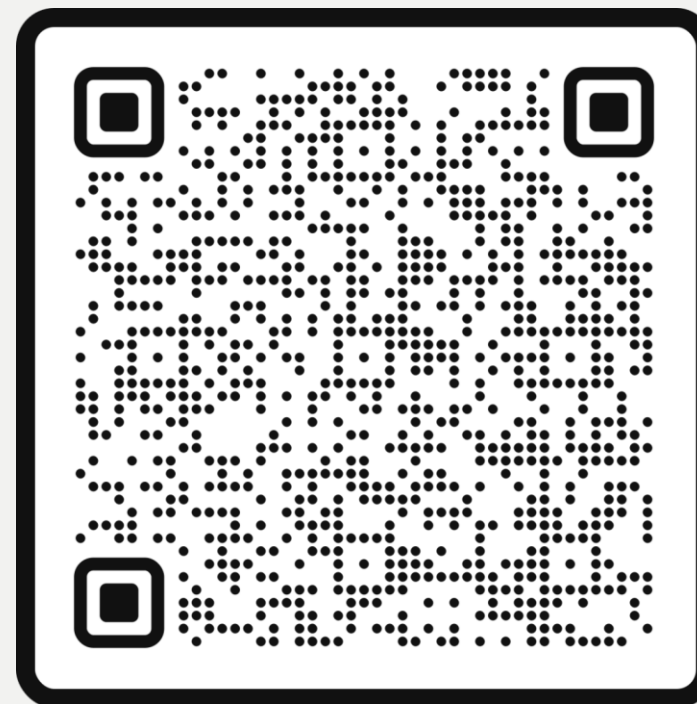


NHS Healthcare Workforce Conference

Building sustainable NHS
Teams



Welcome to the 15th NHS Healthcare
Workforce Conference!



4th July 2024
9am – 5:30pm
15Hatfields, London



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SCAN ME



Chair Opening Address



Brandie Deignan
Chief Executive Officer
Pier Health Group



Train, Retain and Reform Panel Discussion



Dr Raees Lunat
Chief Medical Information Officer, GP Registrar and ex Senior Advisor to the Chief Workforce Officer of the NHS - West Hertfordshire Trust



Preeti Minhas
Director of Clinical Development
Education for Health



Laura Norton
Chief Operating Officer
North West Leicestershire GP Federation and PCN



Rumiko Yonezawa
Associate Director of BI and Analytics
Epsom and St Helier - University Hospitals NHS Trust



Claire Reynolds
Health T Level project manager/therapeutic radiographer
Gatsby Charitable Foundation



Case Study...





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SCAN ME



Speaking Now...



Dr Peter Carter
Non-Exec Director -
Charkos



David Nicolson
MD - Tektology



Marc Ramaer
MD - Charkos



Charlotte Jeffrey
Com Director IR
Charkos

NHS Workforce Conference
London, July 4th 2024



YOUR WORKFORCE STRATEGY SHOULDN'T BE A FREEDIVE



Red Ocean

- Soaring Agency Spend
- At-Risk Clinical Care
- High Staff Turnover
- Higher Vacancy FTE Count

Blue Ocean

- Controlled Agency Spend
- Consistent Clinical Care
- High Retention Rates
- Lower Vacancy FTE Count





Marc Ramaer
MD Charkos

Bio

- Marc leads the European Charkos Team and has 20 years of senior management experience in Medical Devices
- Involved in four >1B€ M&A deals in MedTech
- Former European Commercial Director at Zimmer Biomet (1.8B€ Turnover)



Dr Peter Carter OBE
Non-Exec Dir Charkos

- CEO Royal College of Nursing from 2007 to 2015
- CEO Central and North West London NHS Foundation Trust for 12 years
- Awarded the OBE by Her Majesty The Queen for his service to the NHS in 2006
- Expert witness in over 200 litigation cases in the health and social care sector



David Nicolson
MD Tektology

- David is the Managing Director of Tektology with over 20 years' public sector experience
- Led management of strategic policy, government relations, program implementation, change management, corporate services and service delivery at the most senior levels of Government



Charlotte Jeffrey
Commercial Director IR
Charkos

- 12 years of IR experience, both in-house and agency
- Ex-NHS and Social Care Recruitment Manager
- Led the NHSE/I funded Southwest Mental Health Recruitment Program for 6 Trusts to recruit 150 RMNs
- Expert knowledge in the deployment of healthcare professionals

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Patients are being left to die alone in Britain's hospitals because of 'dangerous' nursing shortages - as report finds just one third of shifts are fully staffed

By [XANTHA LEATHAM](#) DEPUTY SCIENCE EDITOR
PUBLISHED: 00:05, 1 July 2024 | UPDATED: 01:03, 1 July 2024

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 The voice of nursing

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New government must take action to prevent NHS Long Term Workforce Plan failure

You are here: [Royal College of Nursing](#) / [News and Events](#) / [News](#) / New government must take action to prevent NHS Long Term Workforce Plan failure

3 JUL 2024

RCN survey shows half of nursing students considering quitting.

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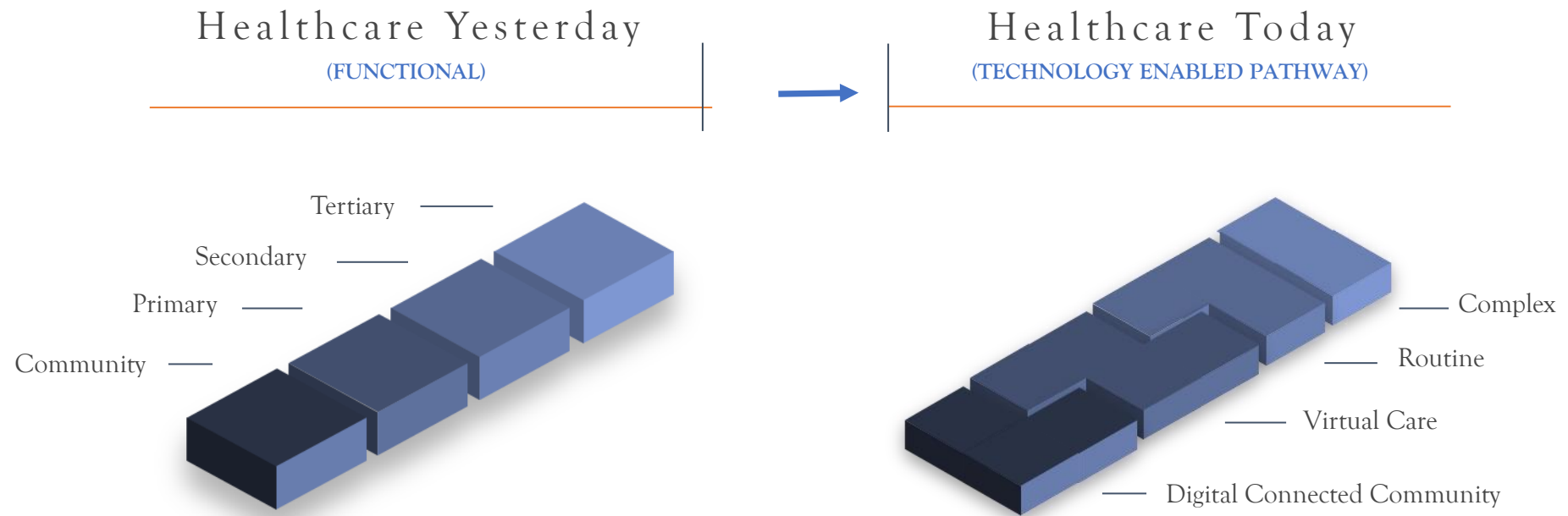
THE  TIMES

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HEALTH

NHS in 'state of limbo' because of workforce plan delays

40 organisations warn Rishi Sunak of failure to fix staffing shortages immediately



LET US LOOK AT SOME EXAMPLES

Public Health Case Study:
How a multi-site public health team reduced wait times by 71%

Presented at the ACHSM Health Leadership Congress 2022 & HINZ Digital Health Conference 2022

Summary:
 Central Adelaide Local Health Network (CALHN) is South Australia's largest health network. To keep pace with the growing demand for health services and to enhance patient access and education, digital patient pathways were rolled out across 20 specialties.

The Experience:
 The individualised patient pathways reduce the workload pressure on frontline staff and enhance the patient experience:

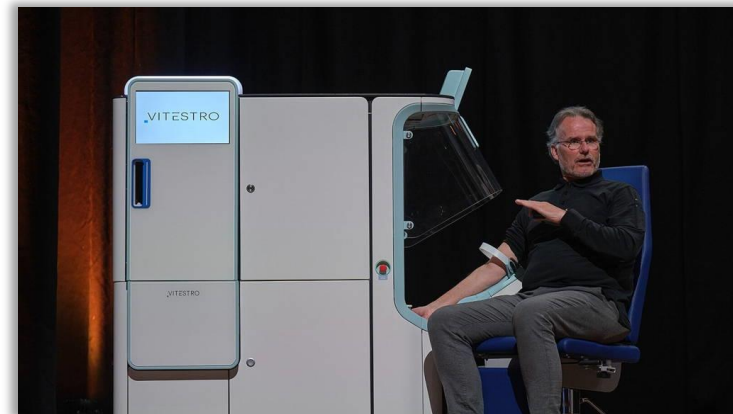
- Screen patients into varying priority levels based on existing clinical protocols
- Collect and screen patient health histories prior to a specialist consult or admission
- Efficiently identify pre-admission and pre-consult clinical risks
- Deliver personalised patient education to patients based on approved clinical processes
- Digitally confirm appointments and admissions – reducing no show rates
- Receive digital signatures, e-consents and conduct integrated telehealth consults
- Capture patient reported experience and outcome measures (PREMs and PROMs)

Health Central Adelaide Local Health Network

Government of South Australia

- ↑ High Patient Adoption of 90% across all specialties and age groups
- ↓ 85.1% of patients no longer require manual follow up
- 💰 159% net Return on Investment within 7 months
- ✓ 18+ digital care pathways
- ✓ 20+ clinical specialties inc. Anaesthesia, Cancer, Endoscopy, Cardiology, Renal, Genetics
- ✓ Clinical & program pathways inc. Prehab, waitlist optimisation, pre-admission evidence-based screening, patient education and consent collection, PREMs and PROMs, and Telehealth

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AINSOFF
 PATIENT
 DETERIORATION
 SOFTWARE
 ON BOARD AI
 WITH SCANS



Source: ICT&HEALTH 2024

One-stop Solution

Shortage of skilled
workforce and growing
aged workforce



Qualified Workforce Recruitment

Solutions include
RGNs, RMNs,
Paeds, DNs, AHPs

High workforce
attrition and poor
resource planning



Bespoke Workforce Education

Management,
upskilling and
retention
consulting

Limited training and
development
resources



Simulation Based Training and Education

On-job, foundation
and advance
specialty programs

Slow transition to
Electronic Health
Record Systems



IT Health Systems Consulting

EHR
implementation,
management and
consultancy

Lack of digital
readiness and
agility



Digital Workforce Capability

Upgrading
technical
expertise of
clinical staff

6 Trusts in the
South West

8 Module Mental
Health Transition
Program

150 Registered
Mental Health
Nurses deployed
over 10 months

Development of
a consistent
preceptorship
across the region

Practice
facilitators play a
key role!

OSCE cleared
RMNs at the
point of landing
at Trust site

The Charkos FIPS programme offers distinct advantages to both employers and candidates, ensuring a favourable, efficient, and time-saving experience. This comprehensive program effectively optimize costs, time, and resources of trusts.

The majority of the training takes place in the candidate's home country, reducing the time and resources required for EL and OSCE Training.

Large pipeline of MH candidates and high first time OSCE pass rates make our programme more efficient and successful than traditional IR

We specialise in sourcing profiles and sector experience, such as MH BSC and Psychiatry MSC

Our bespoke digital interface for administrations reduces operational delay and provides full visibility and control throughout the process

Our fully managed process includes enhanced pastoral support and can integrate hospital specific training prior to arrival, easing the transition and boosting job satisfaction and retention rates

Online portals for training and education as well as management of onboarding compliance, reducing admin resources and costs

Trusts can redirect saved resources to focus on crucial non-admin tasks such as preceptorship and enhanced pastoral support

“ The Charkos project has been integral to achieving our safer staffing numbers across the 10 MH wards in Somerset, as well as enriching the diversity of our teams.” *Alison Van Laar – Associate Director of Mental Health & Learning Disability Care*



Q & A



TODAY'S SESSION



Outline	Outline the initial challenges faced by healthcare organisations, including digital transformation pressures and talent shortages.
Discuss	Discuss the critical role of digital interfaces in shaping modern workforce strategies and enhancing productivity.
Explain	Explain why traditional training methods are insufficient and advocate for mid-term stable workforce strategies that ensure sustainability and adaptability.
Present	Present innovative solutions from Charkos, showcasing how our approaches address these challenges effectively for the betterment of clinicians and Trusts.
Gain	In this session, you will gain valuable insights into developing strategic, innovative, and sustainable workforce solutions that enhance patient care and operational efficiency



Refreshments & Networking



Chair Morning Reflection



Brandie Deignan
Chief Executive Officer
Pier Health Group



Case Study...





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Speaking Now...



Professor Lynne Gell
Pro Proctor and Principal
Fellow HEA - BPP University



Rosemary Chable RGN, DipN, MSc
Head of Nursing for Education
Practice and Staffing at University
Hospital Southampton NHS
Foundation Trust (UHSFT)



Train, retain and reform.

Apprenticeships as a workforce planning strategy to achieving the NHS Long Term Plan.

Introductions and agenda.

In the context of achieving the NHS Workforce Long Term Plan:

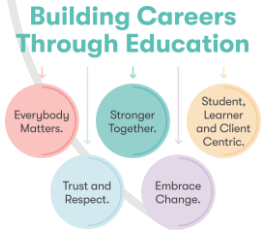
- Workforce planning and people development solutions including apprenticeships
- Nursing pathways
- Practical application – University of Southampton NHS Foundation Trust case study



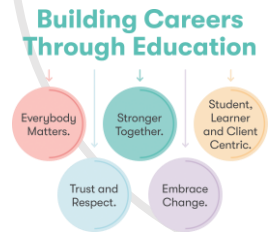
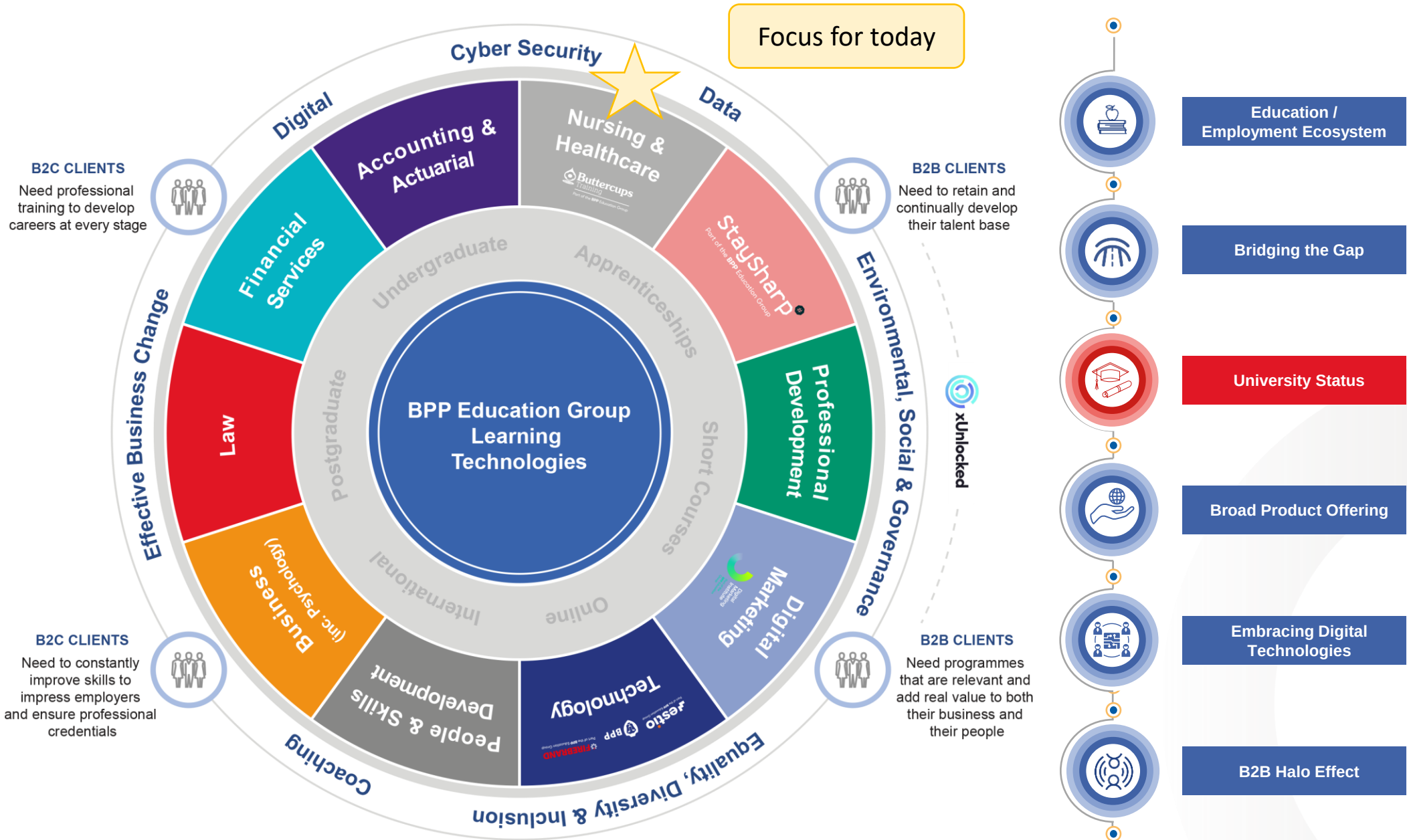
Professor Lynne Gell
Dean School of Nursing,
BPP University



Rosemary Chable
Head of Nursing for
Education, Practice and
Staffing, University
Hospital Southampton
NHS Foundation Trust



The BPP Education Group.



Workforce planning and people development solutions.

Building Careers
Through Education



Population

WORKFORCE

School Leavers

Undergraduates

Graduates

Postgrads

Existing Staff

Returners

International Hires

TOOLBOX OF SOLUTIONS

T-Levels

Apprenticeships



Skills Bootcamps

Higher Technical Qualifications

Degree Apprenticeships

Degrees



Internships

Graduate Programmes

Postgrad
Programmes

Professional Qualifications and Vendor Certifications



Recruitment

Short Courses (AEB) and commercially funded



Education Levels

Level 2

Level 3

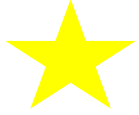
Level 4

Level 5

Level 6/7



Apprenticeships can develop the NHS workforce to deliver 21st century care.



Focus for today

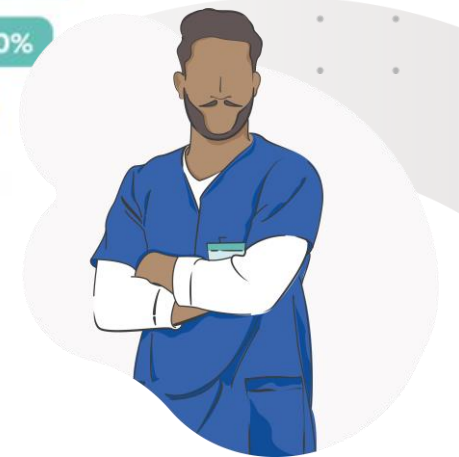
BPP collaborated with NHS England between 2018-2023 to survey NHS Trusts on their utilisation of the Apprenticeship Levy

NHS Trusts surveyed identified some significant skills gaps that apprenticeships could help to close:

Clinical skills such as **nursing** (74%)



Which of the following types of skills do you think are skills gaps in your organisation?
(Please select all that apply)



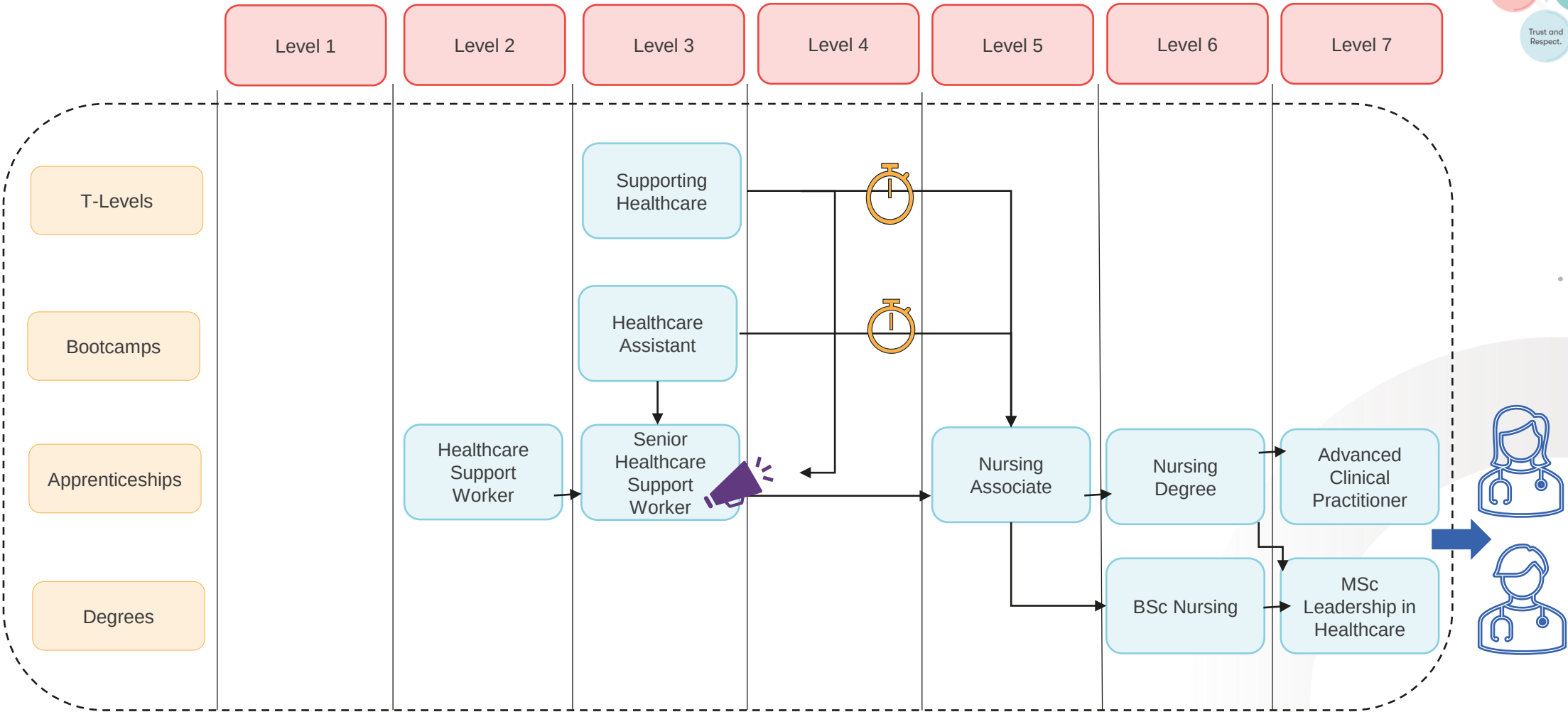
Building Careers Through Education



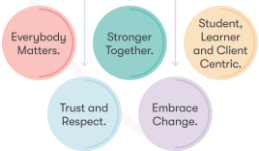
Nursing pathways.

Nursing Pathways

Education Levels



Building Careers Through Education



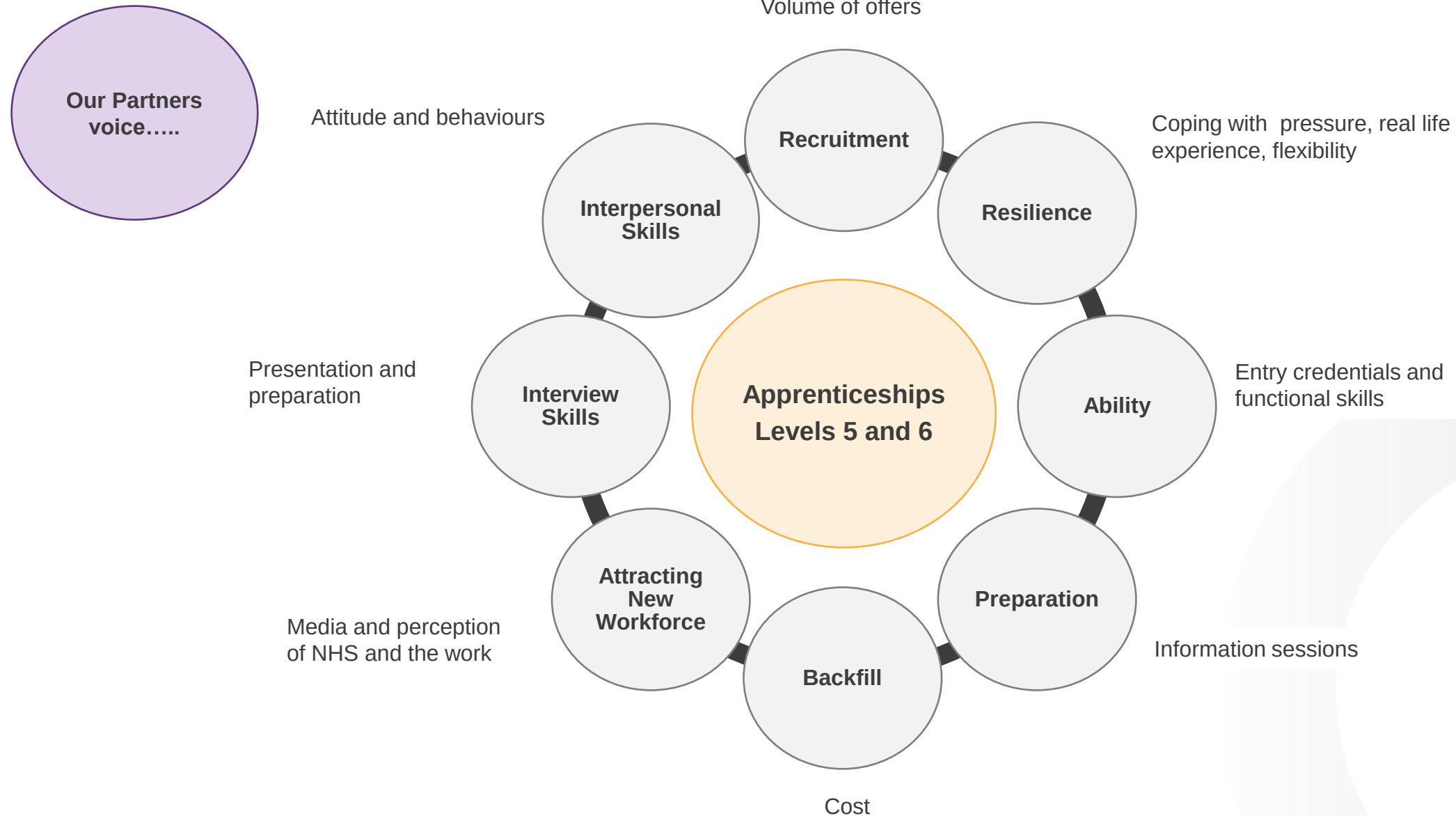
Require time in role before progressing to level 5 apprenticeship



Support for parity of non-traditional Level 3 progression and access to Higher Education in Health and Care



BPP Nursing Apprenticeships.



Building Careers
Through Education



Employer experience.

University of Southampton
NHS Foundation Trust.

Case study.

Rosemary Chable, Head of Nursing, Education,
Practice and Stafing



Q&A.

Thank you.

Building Careers
Through Education





Contact us

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Singapore

80 Robinson Road #02-00, Singapore 068898



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Teams



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NHS Healthcare Workforce Conference

Building sustainable NHS
Teams



Speaking Now...



Dr Sarah Coope
Principal Leadership Consultant
Xytal



Leadership Consulting: “The Performance Equation”

Dr Sarah Coope
sarah.coope@xytal.com



Why Xytal?

We support healthcare teams to become more efficient, productive and successful.

- We have partnered with over 1,200 healthcare teams to maximise quality, safety and effectiveness by developing leaders and implementing process improvement initiatives.
- Our teams of consultants bring their specific expertise and experience in the intricacies of healthcare to enable your success.

Xytal is proud to be an accredited delivery partner to NHS England's Primary Care Transformation team.



Introduction – Dr Sarah Coope

- **GP** for 20 years
- **Medical leadership** roles
 - Local (PCN Clinical Director; CCG Safeguardin
 - National (MDO, NHS Resolution, Royal College
- **Leadership Development** facilitator, coach, mentor a
- **Xytal** – Principal Leadership Consultant



Performance management

Poor performance costs the NHS around £2-3 billion/year in clinical negligence claims. (2018/19) BMJ

Approximately 20% of NHS complaints relate to perceived/suboptimal clinical treatment, NHS E Digital 21/22

Estimated 237 million medication errors in NHS every year. CQC, 2022



Performance management

- When an adverse event happened within your team, department or hospital.....were you surprised?
- When an investigation or review took place, did the conclusions align with what you already suspected?

Usually learning relating to:

- Information sharing
- Documentation
- Communication

Underlying performance issues for all of these.



Performance management

Challenge for leaders:

How to address suboptimal performance *effectively*,
at an *early* stage,
before it leads to a patient safety or interpersonal issue?

Performance management

Challenge for leaders:

How to address suboptimal performance effectively, at an early stage, before it leads to a patient safety or interpersonal issue?

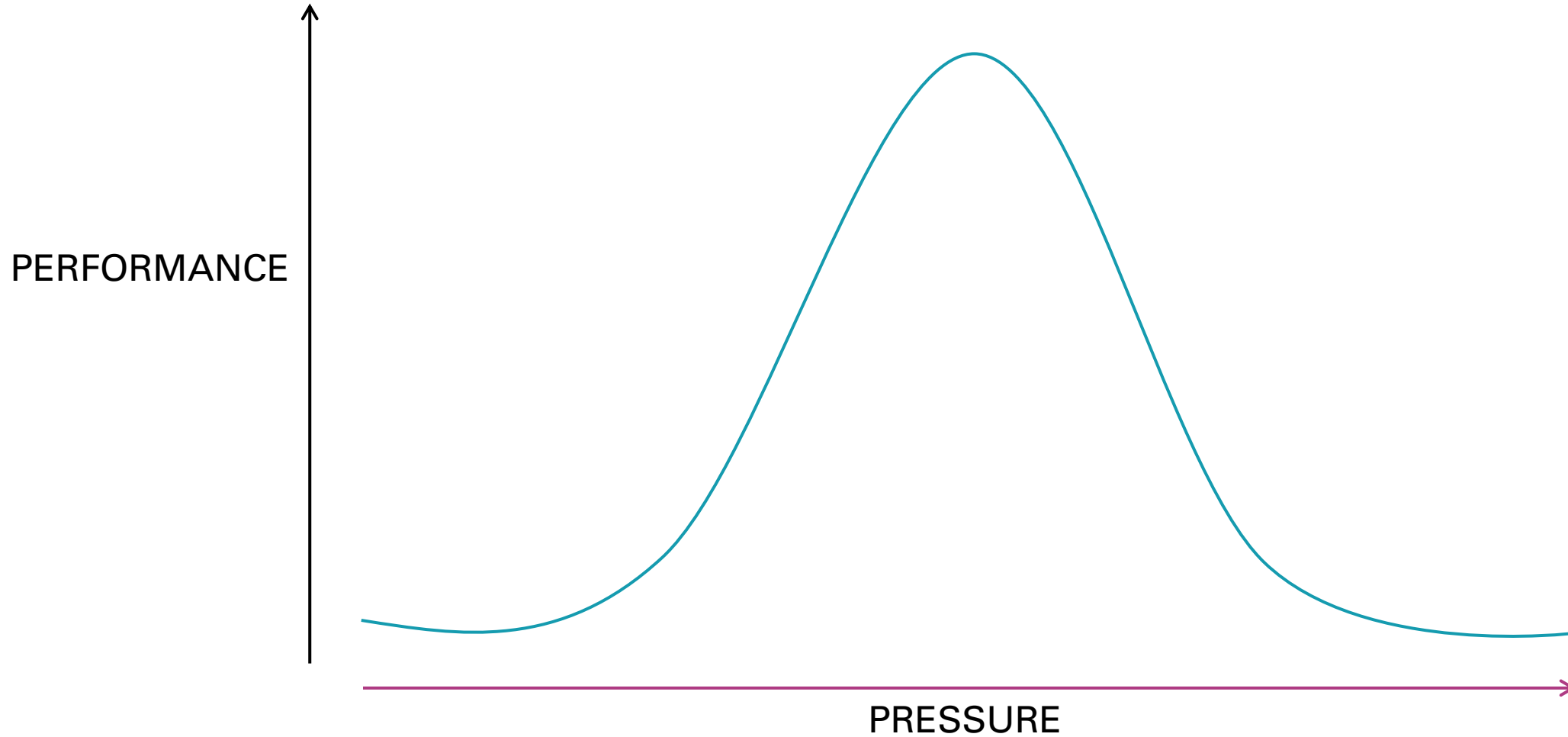
Obstacles to navigate:

- Avoid assumptions
- Take responsibility
- Make time for the difficult conversations
- Monitor agreed action(s) for change



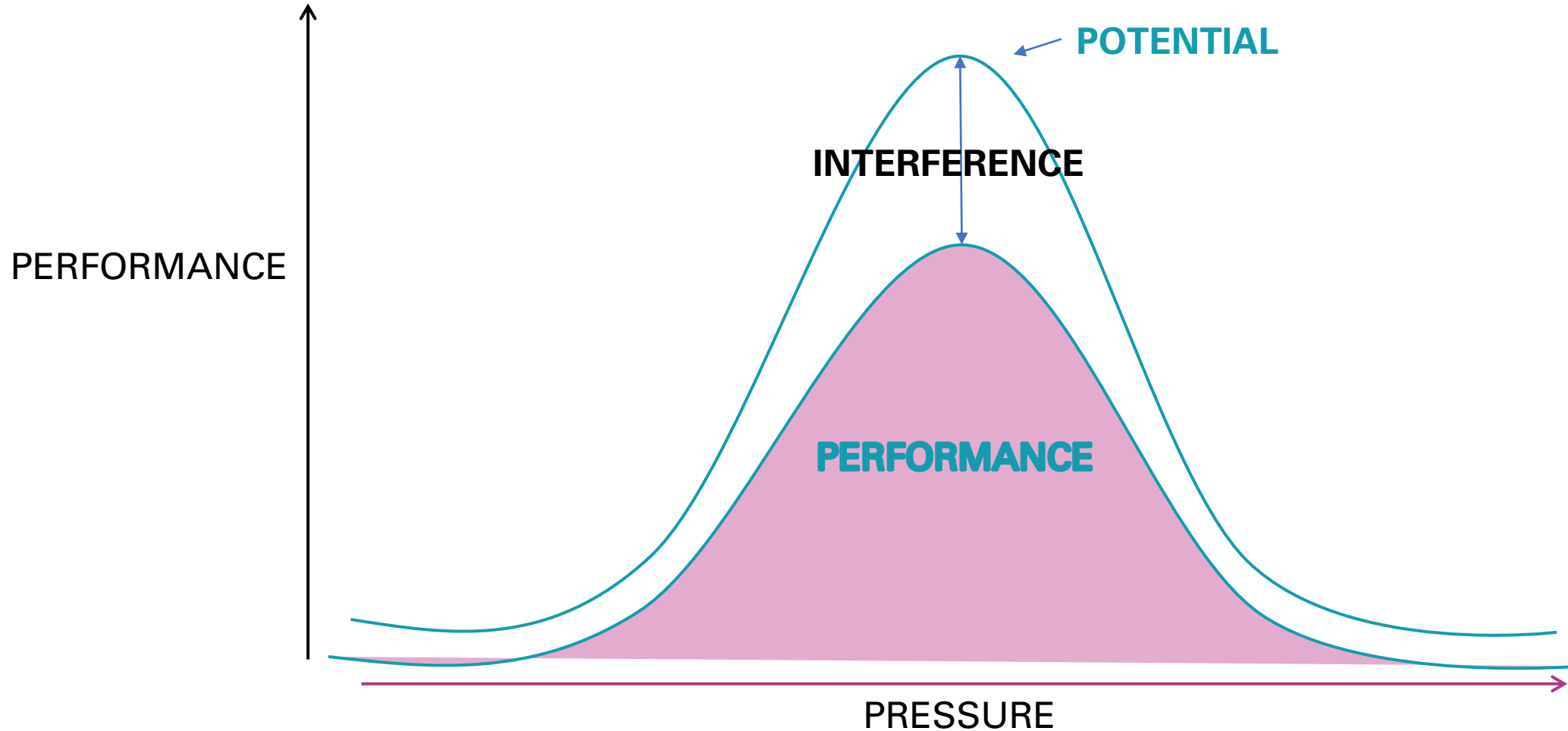
Pressure and Performance curve

Yerkes-Dodson



Performance = Potential – Interference

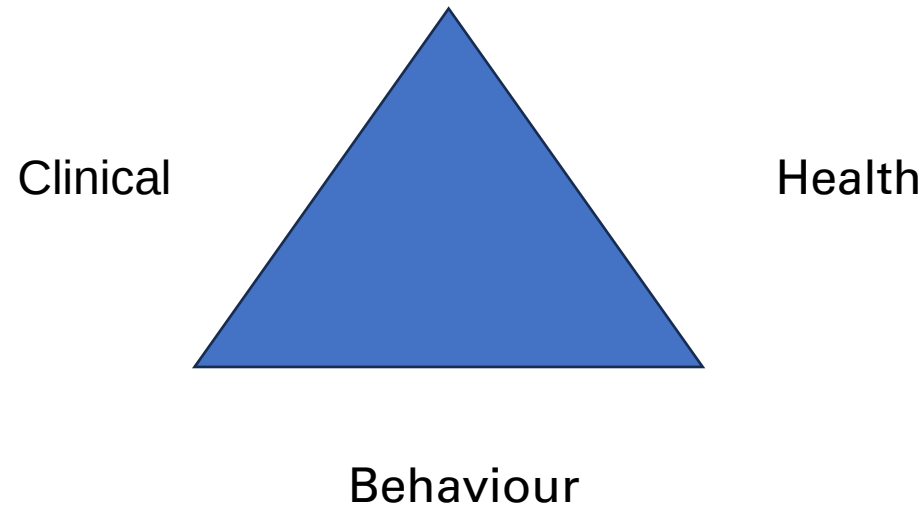
Tim Gallway, Inner Coach



What are the 'interference factors'?

NHS Resolution, Practitioner Performance Advice:
approx. 900 cases/yr (doctors/dentists/pharmacists)

What are the 3 main categories of suboptimal performance in healthcare?



What are the ‘interference factors’? 8Hs

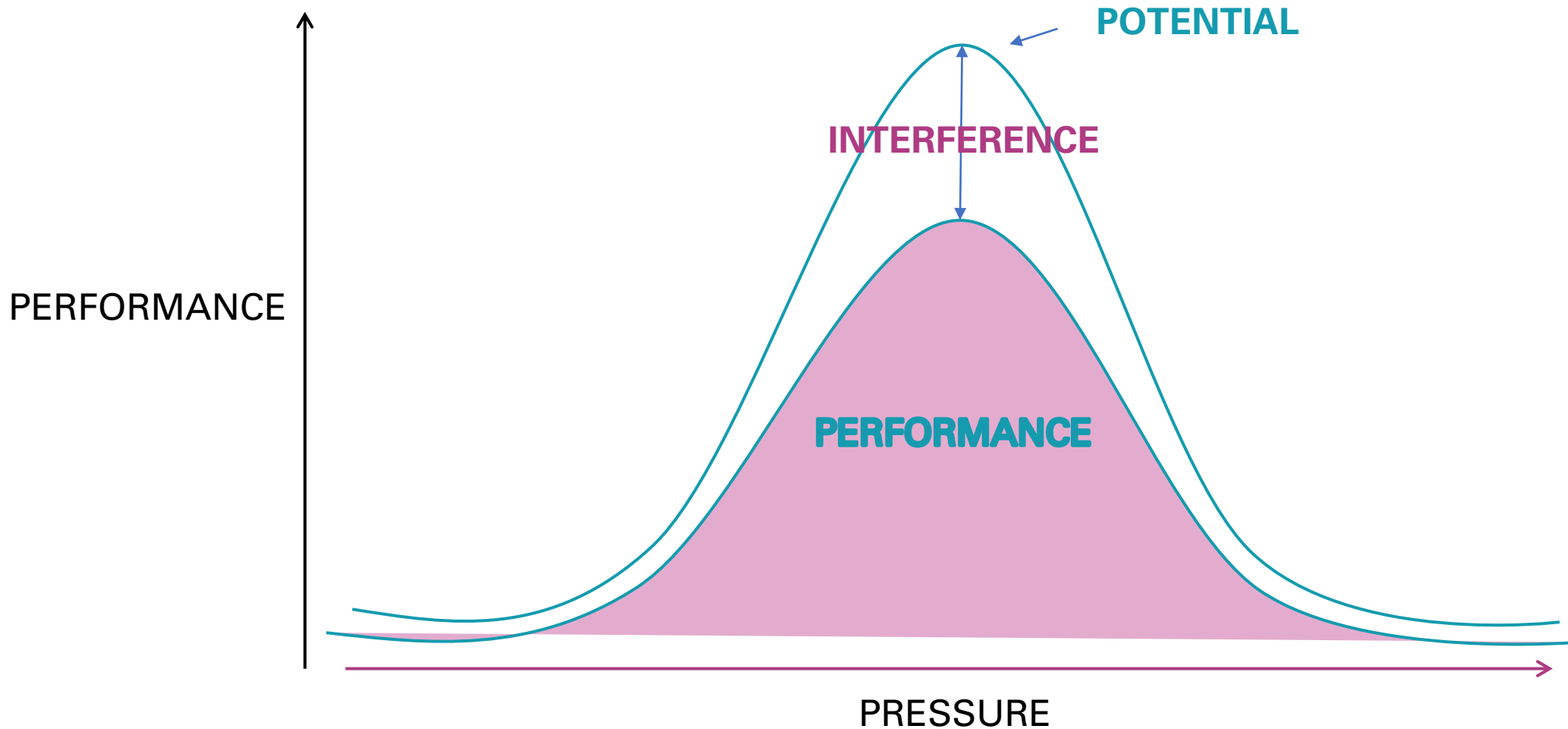
FACTOR	EXPLANATION
HEAD	
HEART	
HOME	
HEALTH	
HELP	
HOSPITAL	
HISTORY	
HEAT	

What are the ‘interference factors’? 8Hs

FACTOR	EXPLANATION
HEAD	Negative thinking, self-sabotage
HEART	Negative emotions, lack of motivation
HOME	Things going on outside of work
HEALTH	Physical/Mental health issues (acute/chronic)
HELP	Lack of clinical support/supervision available
HOSPITAL	Related to the working environment eg lack of equipment
HISTORY	Previous issues that haven't been adequately addressed
HEAT	Unforeseen issues that add a lot of pressure in the moment eg IT crash, C-19

Performance = Potential – Interference

Tim Gallway, Inner Coach



Performance management

Using the “pressure-performance curve” early in conversation:

- At 1:1s
- If a pattern of suboptimal performance is emerging
- If you’re noticing signs of clinical, behavioural and/or health issues



Performance management

Using the “pressure-performance curve” *early* in conversation:

- At 1:1s
- If a pattern of suboptimal performance is emerging
- If you’re noticing signs of clinical, behavioural and/or health issues

Explore:

- “Where are you on this curve? What makes you say that?”
- Describe the situation and impact you’ve observed
- ‘Ask before tell’ – What’s under the surface? The ‘interference’?
- “What’s going on for you? How can I help? What can you do?”
- Psychological Safety (Amy Edmondson)

Performance management

Using this tool with underperforming teams: -

- Where are you now, as a team?
- Where do you want to be?
- Where are you stuck, as a team?
- What is holding you back?
- What do you think the reasons might be for that?



Performance management

Using this tool with underperforming teams: -

- Where are you now, as a team?
- Where do you want to be?
- Where are you stuck, as a team?
- What is holding you back?
- What do you think the reasons might be for that?
- What else might be going on? Explore 8Hs
- How can those factors be addressed as a team?
- What can you do? Individually and as a team?
- What can I do, as a leader?



Performance management

SUMMARY

- Cost of poor performance
 - Challenges to having those conversations
 - Think about what might be causing the 'interference'
 - Keep an open mind
 - Explore early and give/receive feedback & problem-solve together
-
- Further consideration: -
Human Factors, Positive Intelligence (PQ) work



THANKYOU!

Contact sarah.coope@xytal.com
for a free conversation to discuss
Leadership Programmes and/or
Executive Coaching





Speaking Now...



Leigh Chapman
Senior ESR Transformation Programme
Workstream Lead
NHS Business Services Authority

Future NHS Workforce Solution Transformation Programme

Hello

Leigh Chapman

Senior Transformation
Programme Lead



What we are going to cover

Programme Overview

Why we're doing what we're doing

High level benefits

Strategic alignment

External dependencies

Programme timeline

Our shared vision

Enabling Readiness

Our roles

The four themes

Optimising how you use ESR

The ESR Self Service Standards

Ongoing support to help you get ready

Programme Overview

Why we're doing what we're doing

The Department of Health and Social Care has commissioned the NHSBSA to lead the ESR Transformation Programme to identify and deliver the future NHS workforce solution to over 1.8 million NHS colleagues in England and Wales.

Current contract timeline

Contract with IBM (2026) Oracle eBS platform (2034).

The NHS deserves this

Investment in NHS colleague experience is essential to improve retention, attraction, career progression, workforce planning, and wellbeing.

You've told us this is what you need

Following discovery, we understand our user needs and pain points, and the requirement for a solution that will enable better decision-making, better targeted workforce interventions, and a better NHS colleague experience.

Organisation Transformation

This is a business transformation programme providing you with a solution that will enable you to do the things you aspire to in the people space, but don't yet have all the tools to deliver on your aspirations. It will require changes in ways of working to maximise the benefit of the future NHS workforce solution to change the way that people services in the NHS are delivered and received.

Strategic enabler

The future NHS workforce solution will be an enabler for the NHS Long Term Workforce Plan for England, A Healthier Wales: Our Workforce Strategy for Health and Social Care for Wales and a multitude of other national and local workforce strategies, plans, programmes and priorities.

High level benefits

Improved experience

Improved experience for employees and their organisations.

Financial saving

Potential to reduce third party contracts and make financial savings when organisations utilise full functionality.

Informed decisions

Access to timely data and information enabling informed decision making.

Free up staff time

Free up staff time to undertake more added value activities.

Strategic alignment

The future NHS workforce solution will play a vital role in delivering some national policies, strategies and programmes across the NHS.

Year published	Policy Title
August 2023	NHS Long Term Workforce Plan
April 2023	The People Review An Independent Review of Integrated Care Systems
March 2023	The Future of Healthcare Work Experience Welsh Government National Workforce Implementation Plan: Addressing NHS Wales Workforce Challenges
March 2022	Digital Strategy for Wales Transforming for a Digital Future: 2022 - 2025 Roadmap for digital and data
October 2020	A Healthier Wales: The Wellbeing Strategy for Health and Social Care
June 2022	Our Wellbeing Strategy for Health and Social Care What You Need To Know
2020/21	Our People Plan 2020-21
June 2022	A Plan for Digital Health and Social Care
February 2019	Preparing the Healthcare Workforce to Deliver the Digital Future
May 2022	Next steps for integrating primary care: Fuller stocktake report
November 2018	Tom Kark QC Review of the Fit and Proper Person Test
March 2022	Digital Health & Care Wales Integrated Medium Term Plan 2022-25
October 2018	A Healthier Wales: Long Term Plan for Health and Social Care
March 2022	NHS Wales Shared Services Partnership Integrated Medium Term Plan 2023-25
February 2016	Carter Review: Productivity in NHS Hospitals
November 2021	The Future of NHS Human Resources and Organisational Development Report Integrated Single Financial Environment Programme 2
October 2021	What Good Looks Like

External dependencies

The transformation programme been working closely with NHS England and NHS Wales to create the foundations for a strong delivery partnership across the footprint of the future NHS workforce solution.

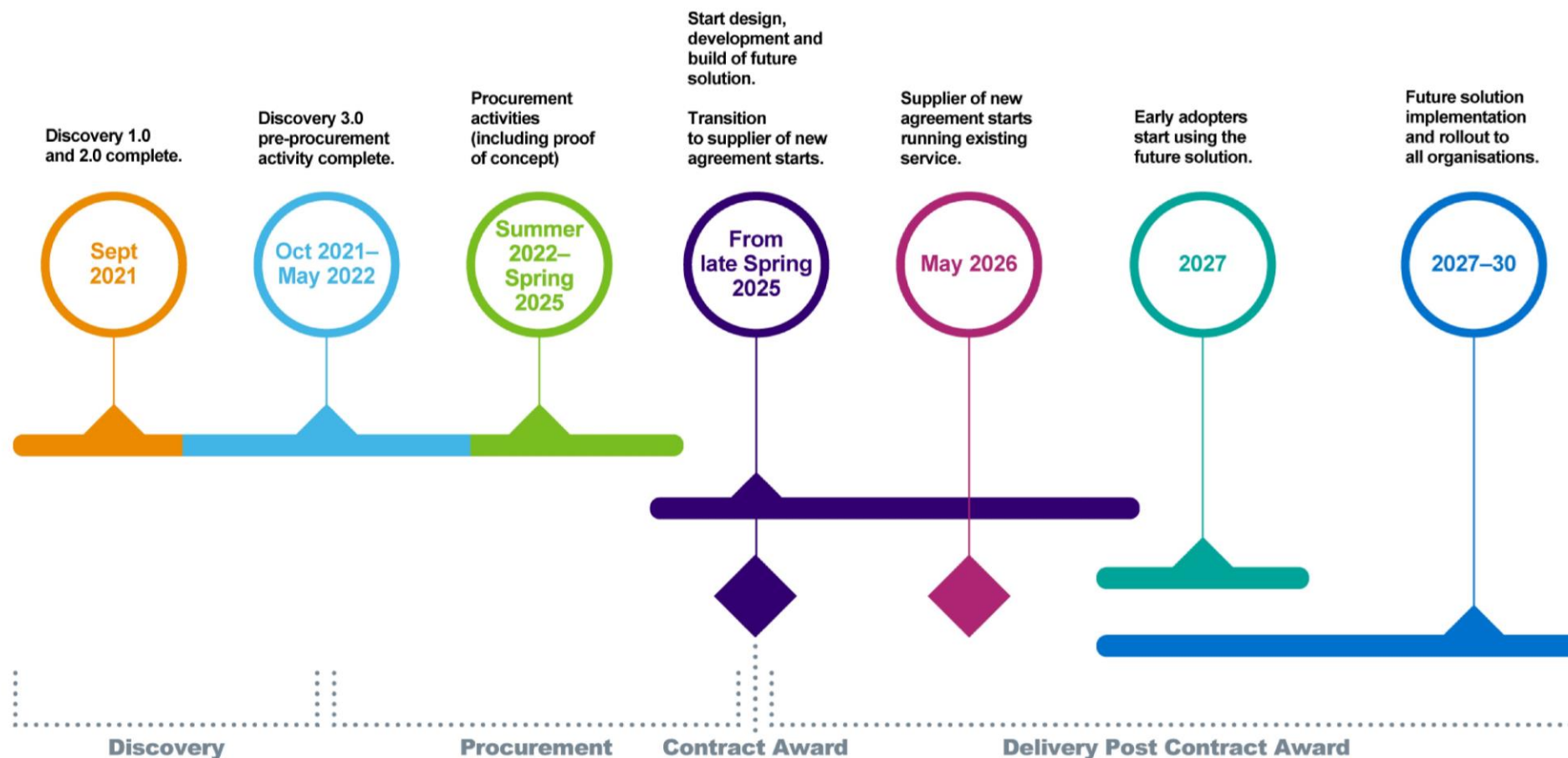
User organisation capacity and capability

Scaling People Services

Workforce Data Standards

Career Pathways

Programme timeline



❶ Implementation timescale will be informed by procurement activities

Some of your feedback

A modern multi-channel experience

Smart analytics and use of data to enhance workforce management

System interoperability that allows real time data exchange between systems

Shared services to drive efficiency, quality and compliance

Intelligent technology that will drive innovation capabilities

Multi-channel and multi-device learning

Person-centric single employee record

Employee self-serve and self-management

Our shared vision for the future NHS Workforce Solution

Mission

The solution empowers you to carry out your role effectively and efficiently, supporting you throughout your NHS working life.

It's accessible, easy to use, and provides the data and insights to enable better decision-making and planning and is a catalyst for better healthcare.

Vision

Helping you to perform your best every day.



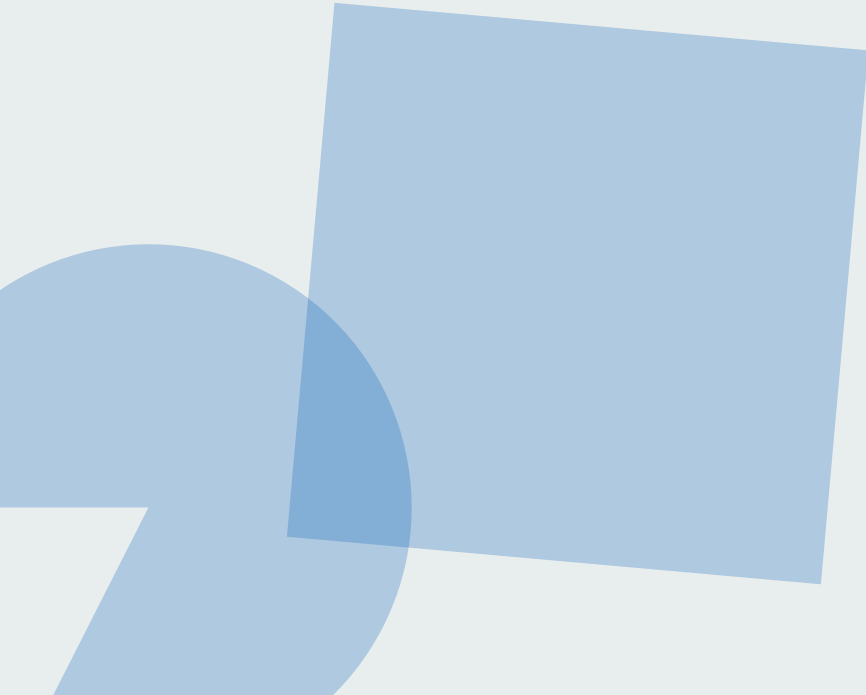
Our shared vision is situated within the wider NHS extensive transformation, planning and delivery landscape at national, place and organisational level.

This vision is underpinned by six user experience principles:

intuitive, enabling, connected, trusted, personal, intelligent.

Enabling readiness

Our roles



Our role

The ESR Transformation Programme and its delivery partners, will deliver a new workforce solution and service reflecting user-led requirements. Using modern technology, the solution will enable NHS organisations to further transform their people practice and support a positive user experience.

Your role

NHS organisations need to prepare themselves and their people for the opportunities that the new workforce solution will bring. Adopting new ways of working through transformed people processes, cleansing workforce data, optimising ESR self-service and progressing digital readiness are essential to unlocking benefits early and lead to a better position of readiness for implementing and using the new workforce solution.

Transforming

- Establish governance
- Agree a shared purpose
- Digital mindset and improve workforce digital skills
- Start cultural change
- New ways of working
- Smoother transition
- Increase adoption
- Maximise benefits

Optimising

- Baseline current ESR usage
- Reduce central administration time
- Create and review your process maps
- Optimise ESR functionality to increase your readiness
- Look to reduce third-party contracts on similar functionality
- Optimise available technology to adopt Self Service

Improving data

- Build a complete and accurate data set
- Improve data quality
- Reduce time seeking correct data and correcting errors
- Increase Woven score
- Build trust with managers and their teams
- Aid effective use of current ESR solution

Keeping engaged

- Keep up to date with the programme
- Help you be better prepared to transition to the future solution
- Improve collaboration and sharing across NHS organisations
- Ensure you can be part of the programme as it develops

Optimising how you currently use ESR

The Self Service Standards assessment.

The future NHS workforce solution will need a level of self-service maturity across all NHS organisations.

A set of national ESR self-service standards have been developed to support your readiness. Each standard is measured by levels of attainment.

The standards relate to the experience of employees and managers using ESR and other workforce systems.

By achieving the levels of attainment, you will prepare your organisation and your employees for the future, whilst realising the benefits of the ESR solution today.

ESR Standards — 2023/24

- | | | | | |
|------------------------------------|-----------------------------------|---|---|---|
| 1.
ESR Employee
Self Service | 2.
ESR Manager
Self Service | 3.
Inter Authority
Transfer (IAT) | 4.
Online Access
Remuneration
Packages | 5.
Health &
Wellbeing and
Flexible Working |
| 6.
Training
Compliance | 7.
Review &
Development | 8.
Absence
Recording | 9.
BI Reports | 10.
Establishment
Control & Exit
Questionnaire |

Enabling readiness:
What can you do now?

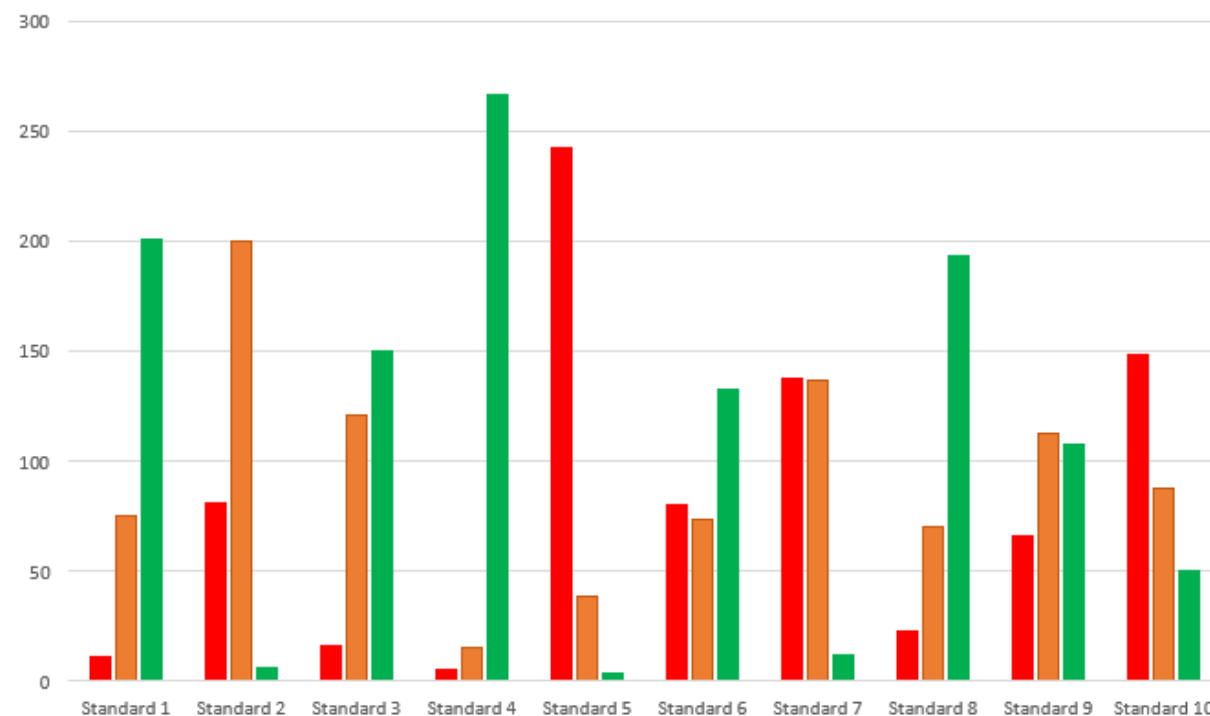
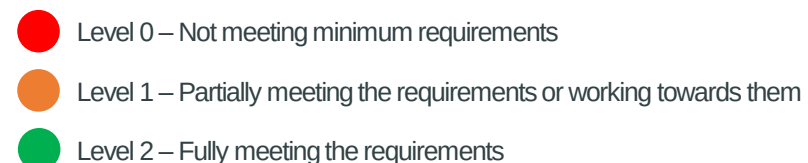
The ESR regional teams are currently assessing each organisation against the standards and levels of attainment.

Undertake your assessment and understand your baseline position for workforce processes, culture and systems.

Develop an optimisation plan that supports your organisation to prepare for the future NHS workforce solution.

Examine the quality of your data in ESR and work with your ESR Functional Account Manager to identify where improvements can be made.

23/24 Assessment status



Ongoing support to help you get ready

NHSBSA ESR Functional Account Managers & Implementation Advisors

Manage the assessment process

Provide expert ESR guidance and technical knowledge

Support CPOs and ESR leads to achieve the level of ESR usage, and wider digitisation, that works best for your people and organisation

Continue to drive wider business case benefits of ESR

Workforce Services Optimisation Team

Provide support to help implement process changes and data cleansing within ESR

Build hierarchies and work structures to support self-service implementation and optimisation

Enabling readiness:
What can you do now?

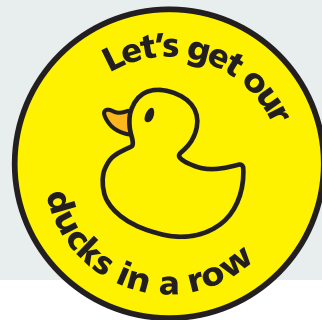
Find us today to learn more about:

Engaging with your
Regional Engagement Lead

Optimising ESR

Booking a Self-Service
Standards Assessment

Aligning your digital strategy
with your people services



“Optimising the way your organisation uses ESR will ease the transition to any future workforce solutions or digital applications.”

NHS England, *Guide to Scaling*



Any questions?

Keep in touch

 www.nhsbsa.nhs.uk

LinkedIn: NHS Business Services Authority



Sign up to get periodic updates directly



Programme Website

[Future NHS Workforce Solution
Transformation programme | NHSBSA](#)



FutureNHS Collaboration Space

[NHS Futures workspace](#)

Where more information about the programme and periodic updates are shared.



ESR Service Team

Keep engaged with your [ESR Senior Account Managers
and ESR Functional Account Managers](#)



Regional Engagement Lead

“Keep-in-touch with your [Regional Engagement Leads](#)”



Regional Engagement Lead Bios

“[Learn more about your Regional Engagement Leads \(Welsh\)](#)”



NHS Healthcare Workforce Conference

Building sustainable NHS
Teams



Case Study...





Slido

Please scan the QR Code on the screen. This will take you through to Slido, where you can interact with us.



SCAN ME



Speaking Now...



Richard Doherty
Senior Director, Product Marketing
Workday



Making the future work:

Workforce sustainability

4th July 2024

Safe Harbour

This presentation may contain forward-looking statements for which there are risks, uncertainties, and assumptions. Forward-looking statements may include any statements regarding strategies or plans for future operations; any statements concerning new features, enhancements or upgrades to our existing applications or plans for future applications; any projections of revenues, gross margins, earnings, or other financial items; and any statements of expectation or belief. Forward-looking statements are based only on currently available information and our current beliefs, expectations, and assumptions regarding the future of our business, future plans and strategies, projections, anticipated events and trends, the economy, and other future conditions. Because forward-looking statements relate to the future, they are subject to inherent uncertainties, risks, and changes in circumstances that are difficult to predict and many of which are outside of our control. Our actual results and financial condition may differ materially from those indicated in the forward-looking statements, and therefore you should not rely on any forward-looking statements that we may make. Further information on risks that could affect Workday's results is included in our filings with the Securities and Exchange Commission which are available on the Workday investor relations webpage: www.workday.com/en-us/company/about-workday/investor-relations/overview.html.

Workday assumes no obligation for, and does not intend to update, any forward-looking statements. Any unreleased services, features, functionality or enhancements referenced in any Workday document, roadmap, blog, our website, press release or public statement that are not currently available are subject to change at Workday's discretion and may not be delivered as planned or at all.

Customers who purchase Workday services should make their purchase decisions based upon services, features, and functions that are currently available.



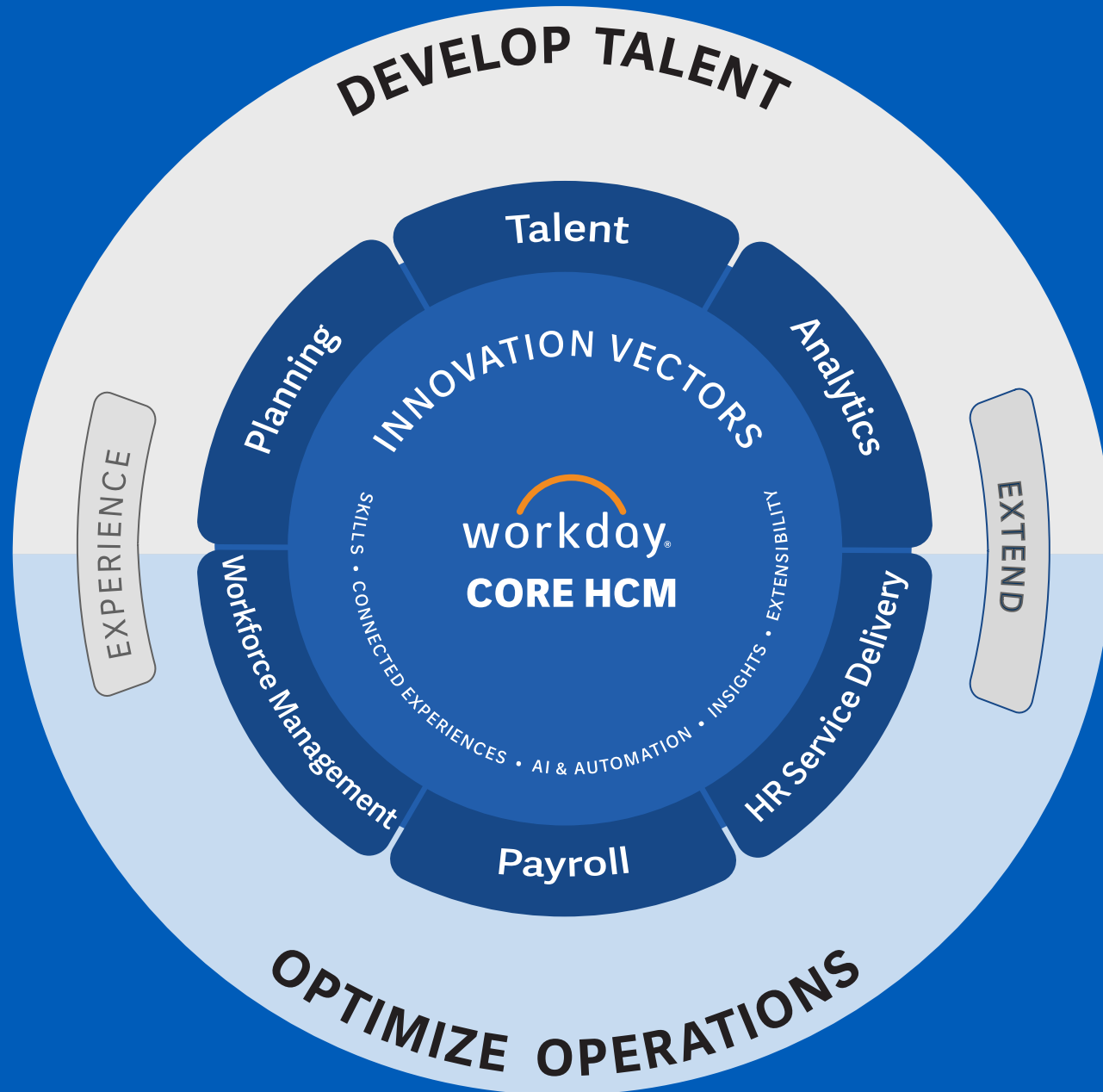
Richard Doherty

Senior Director, Product Marketing

Workday

Workday's Mission

We empower our customers to **thrive** in the future of work by delivering the most intelligent, flexible suite of HR applications **that work better together.**



Workday by the numbers

5,375+ 

HCM Customers

35%+ 

FTSE 100

60%+ 

Fortune 500

65 Million+ 

Employees managed in Workday

808 

Billion
transactions 
FY24 (28%)



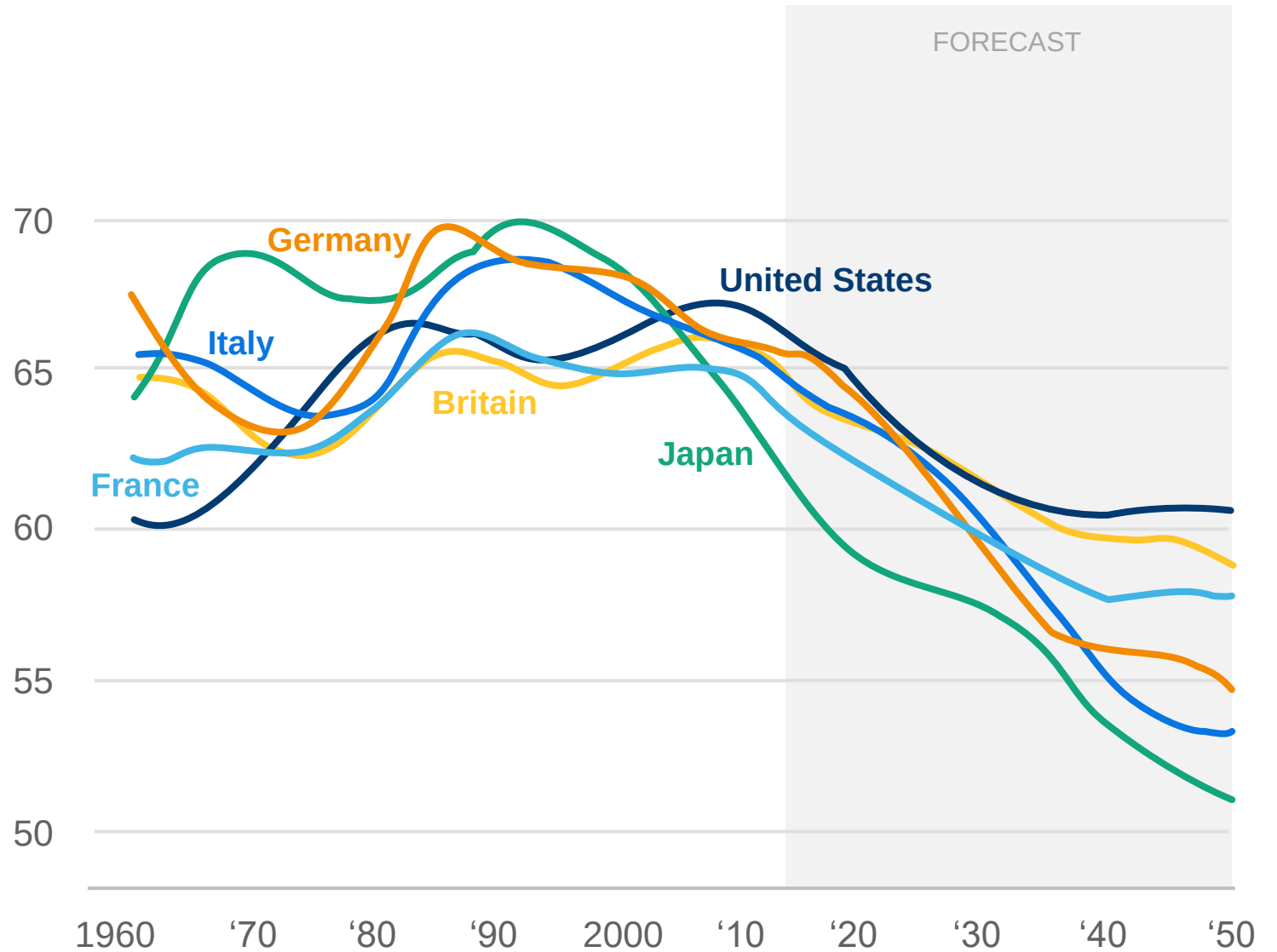


Workforce Sustainability (1): Talent Scarcity



Working Age Population

(% of total)



Source: World Bank



Workforce Sustainability (2): Burnout & Engagement



Workday Peakon Employee Voice

Peakon Vision

Put the employee voice at the heart of organisational success.



160 Countries
60+ Languages

\$7.5m

Savings from reduced attrition rate over 3 years



Average ROI over 3 years

224%

750m

Employee Responses

Workday Purpose

Inspire a brighter work day for all



Customers Love Us!

97%

Customer Satisfaction Rate

95%

Customer Retention Rate



*It gives managers not only **insight** into what people are saying, but also helps them to drive an **engagement agenda** to improve what needs to be **actioned**.*

FINDEX

Get Up & Running in No Time!



6 - 12
weeks to implement

1,700
Customer

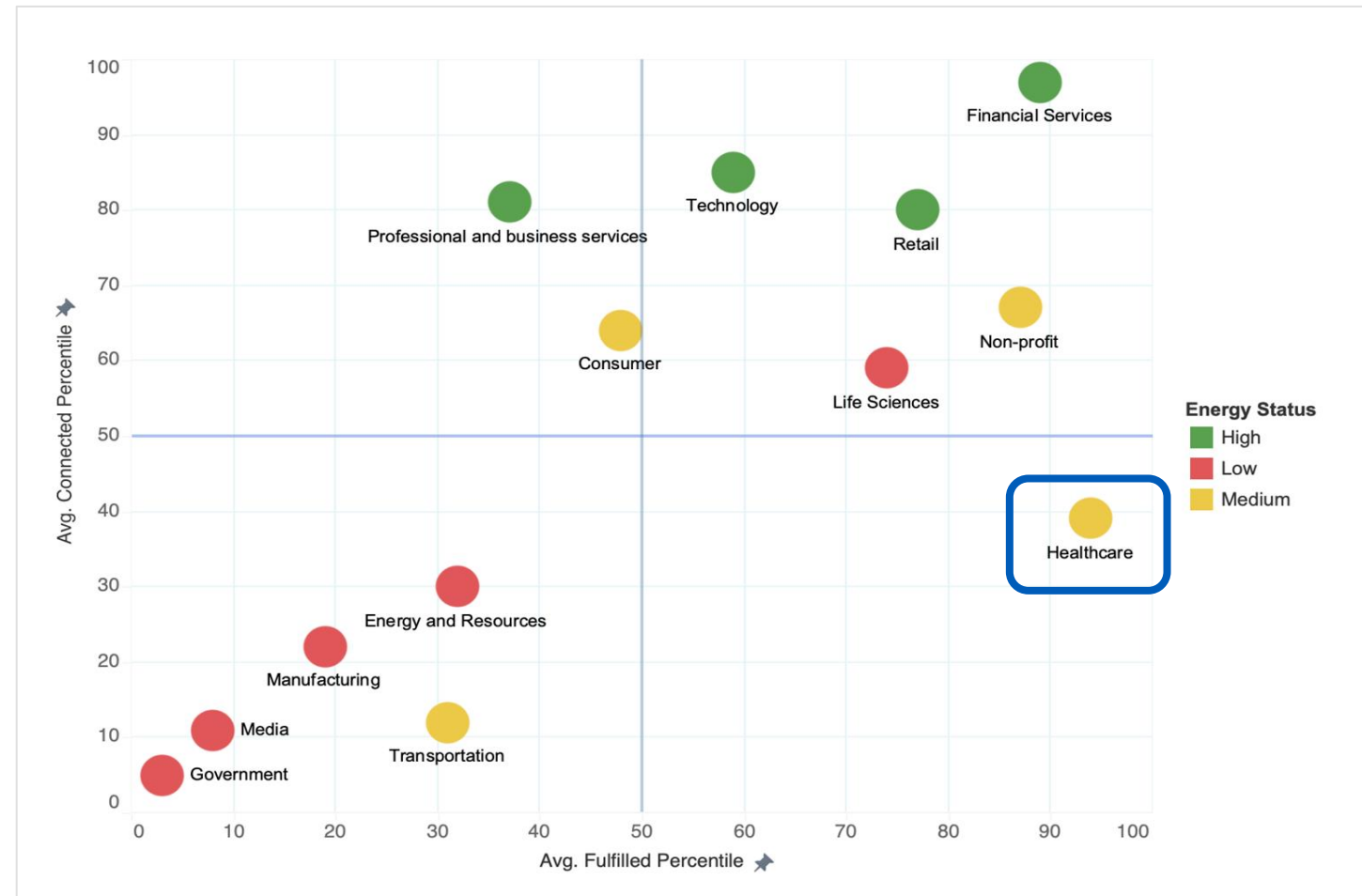


Workday Voice of Employee Research
Highlights

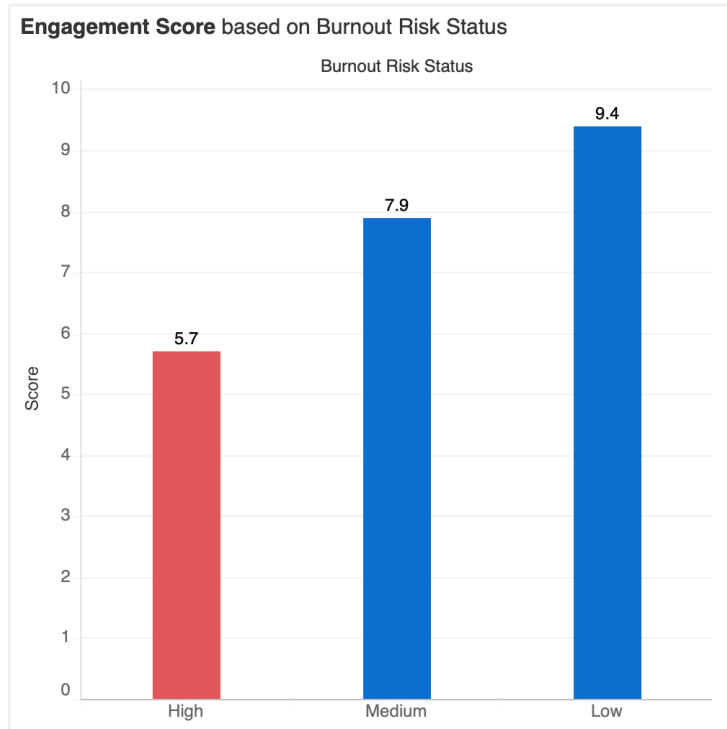
Organisational Burnout Risk

Burnout Risk by Industry

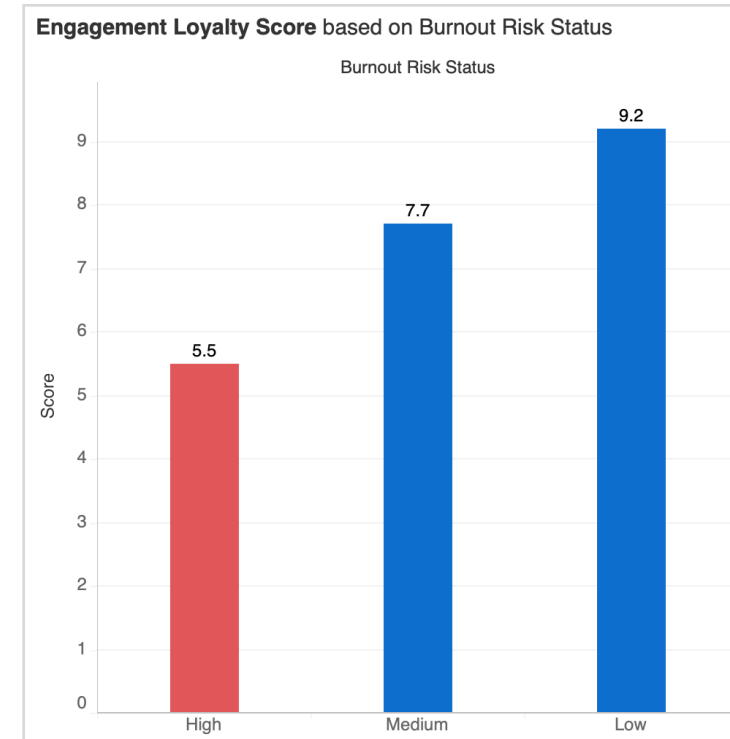
- **Financial Services, Technology & Retail** has lowest overall burnout risk - high percentile across all burnout risk indicators (Energised, Fulfilled, Connected)
- **Government, Media, Manufacturing, Transportation** and **Energy & Resources** fall within the 3rd quadrant - lower percentile across all burnout risk indicators.



Higher Burnout Risk is Linked to Lower Employee Engagement and Loyalty



Employee engagement drops from 9.4 to 5.7 (▼ 3.7) as burnout risk increases.



Employee loyalty drops from 9.2 to 5.5 (▼ 3.7 points drop) as burnout risk increases.



What is Driving Burnout Risk ?

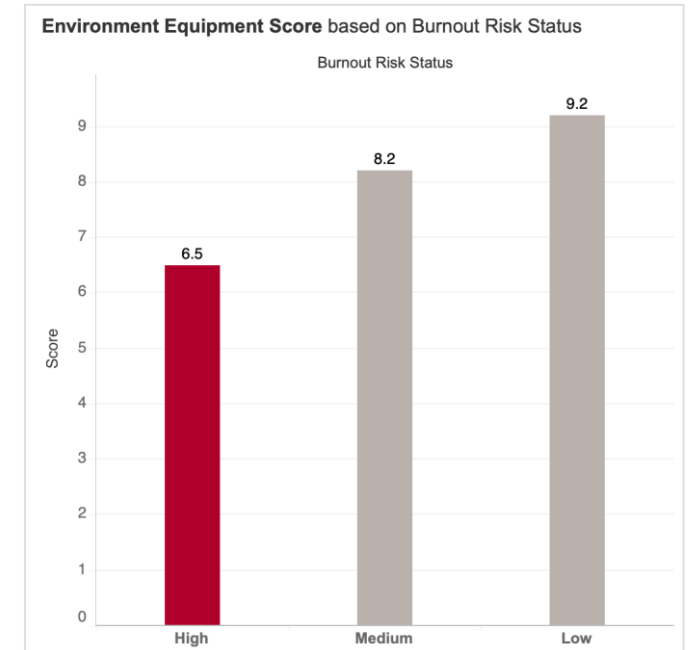
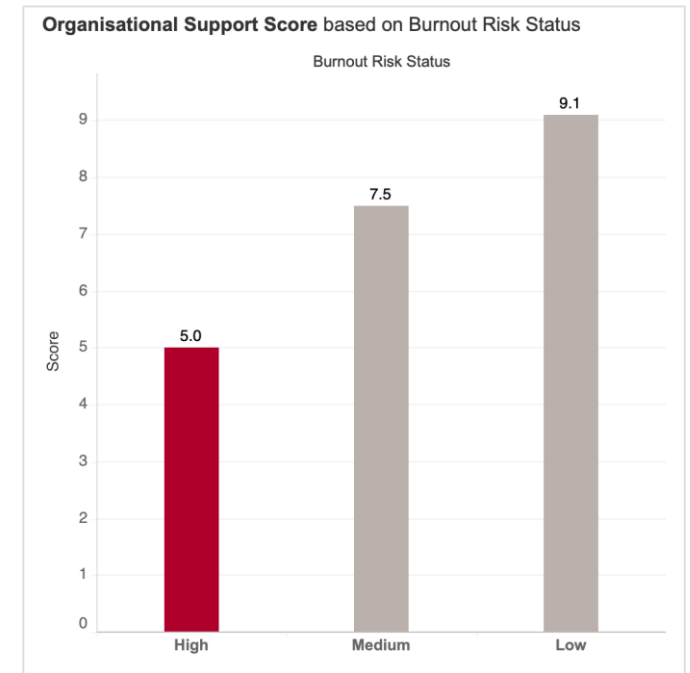




“Burnout risk is impacted by a combination of Organisational Support and Managerial Support, underscoring that improving health & wellbeing is not the sole responsibility of direct managers.”

Critical Gaps in Organisation's 'Mental Health Support' and 'Resource Provision' Impacts Burnout Risk

- The average organisational support score drops from 9.1 to 5.0 (▼4.1) as burnout risk shifts from low to high.
 - *This indicates that efficient provision of mental wellbeing support by organisations is imperative in addressing burnout risks effectively.*
- Satisfaction with resource provision [I have the right materials and tools to complete my work] declines significantly from 9.2 to 6.5 (▼2.7) as burnout risk increases.
 - *This emphasizes the critical importance of providing adequate resources and tools to employees in mitigating burnout risks and fostering a conducive work environment.*

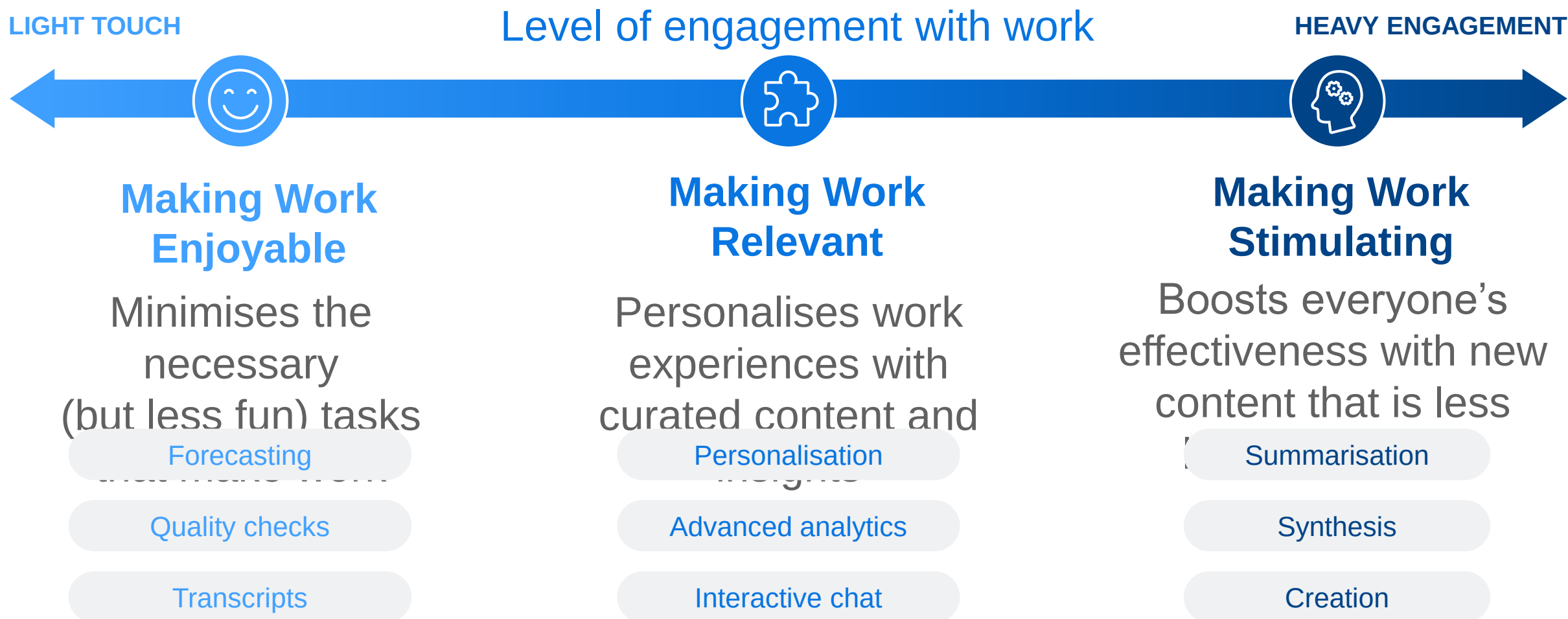




AI to the rescue?



Workday AI: Changing The Way We Work



Goals for Building Trustworthy Artificial Intelligence

Learn more at workday.com/trust



Amplify human potential



Positively impact society



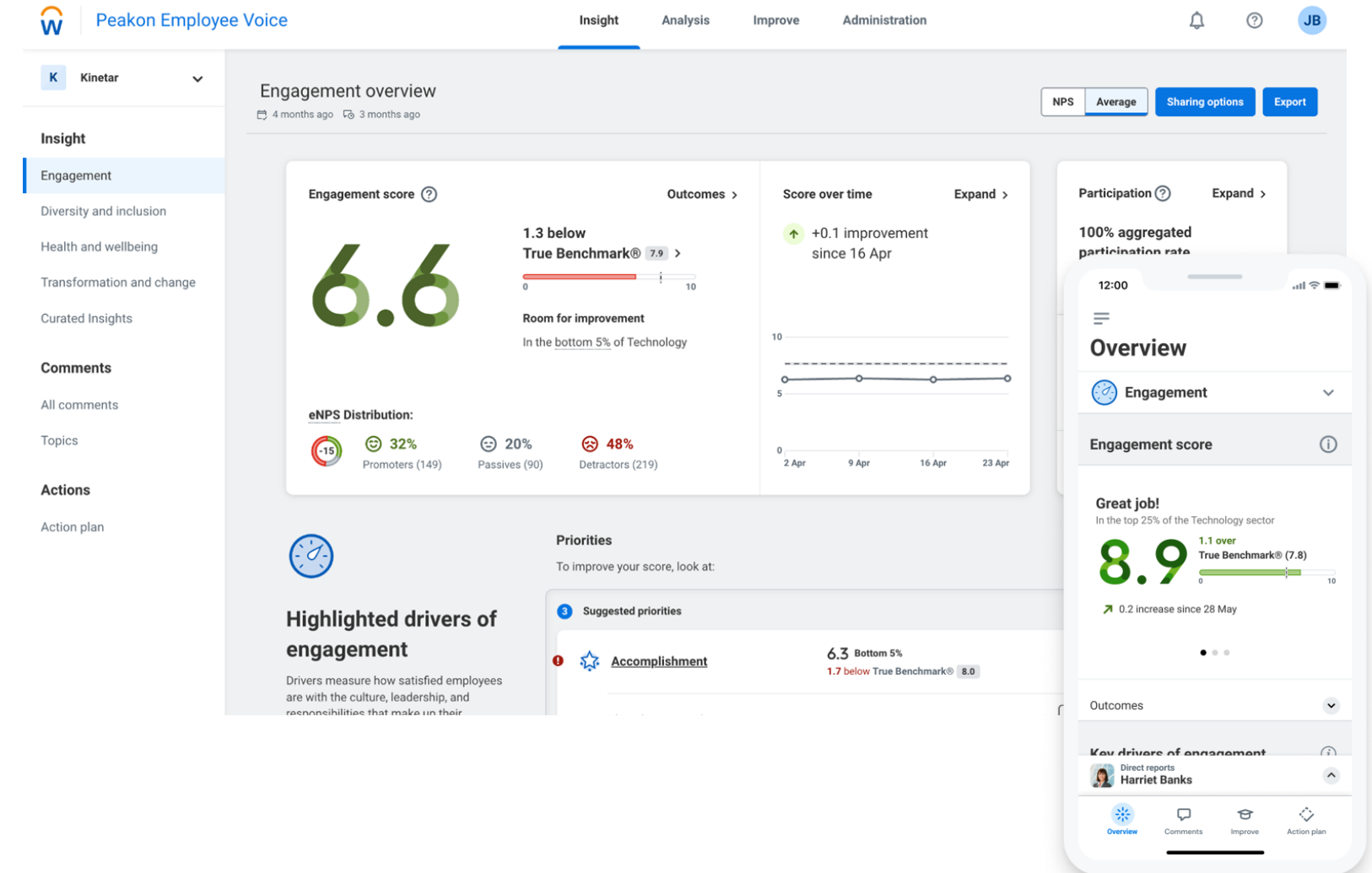
Champion transparency
and fairness



Deliver on our commitment
to data privacy and protection

Workday Peakon Employee Voice

For active employee listening and organisational alignment at scale.



Pay Anomaly Detection

- Highly configurable search engine using historical worker data and pay
- Faceted report to simplify viewing of anomalies
- Enable near real time payroll insights and monitoring

Payroll Insight Results

> Saved Searches (1)

Current Search

Save

Clear All

Confidence Level

☐ Low (560)

☒ Medium (5)

☒ High (4)

Feedback Status

☐ Normal (4)

☐ Abnormal (3)

☐ Not yet reviewed (2)

Payroll Audit Configuration

> Gross Amount

> Net Amount

> Hours Worked

> Gross Pay Variance

> Net Pay Variance

9 Results

Expand All

Lin Alex - High

Gross Pay: 3124% | Hours: 107.33% | Abnormal | Reviewed on 06/01/2023, 8:48 PM

Payroll Result

Lin Alex: 04/30/2014 (Regular) - In Progress

Gross Amount

3,125.00

Net Amount

2,359.03

Adjusted Gross Pay Range

Within Range

Adjusted Hours Range

(empty)

Reasoning

Expected

Diane Anderson - Medium

Gross Pay: 0% | Hours: 0% | Abnormal | Reviewed on 06/05/2023, 11:50 AM

Payroll Result

Diane Anderson: 04/30/2014 (Regular) - In Progress

Gross Amount

6,000.00

Net Amount

3,020.94

Adjusted Gross Pay Range

Above Range

Adjusted Hours Range

(empty)

Reasoning

N/A

ACA PT Hourly CA NEWorker 6 - Medium

Gross Pay: -0.3667% | Hours: -0.3667% | Normal

ACA S Hourly CA NEWorker 18 - High

Gross Pay: -0.2333% | Hours: -0.2333% | Abnormal | Reviewed on 06/02/2023, 2:05 PM

View Details

Mark as Normal

Mark as Abnormal

AI Augmented Workflows

1:58

Change Location

When do you want this change to take effect? *

☒ Next Pay Period (03/25/24)

☐ Select Date

Work Location

Where is the new location? *

×

San Francisco

⋮

Suggested for you

Pleasanton

Palo Alto

San Jose

Select a work space at this location

×

Embarcadero Tower 1

⋮

Save for Later

Submit

2:03

Change Job Details

When do you want this change to take effect? * ?

☒ Next Pay Period (03/25/24)

☐ Select Date

Job Details

What will this person's new job profile be? *

×

Store Clerk

⋮

Suggested for you

Retail Associate

Store Manager

Customer Service

What is the new job title? *

×

Store Clerk

⋮

Save for Later

Submit

Career Hub: AI Career Coach

MENU

Search

Career Hub

Suggestions for You

Plan

Explore

Quick Links

Development Items

Feedback

My Gigs

My Applications

Opportunity Graph

Preferences

My Mentorship Preferences

Marcus Severino

Customer Service Representative

Skill Interests (13)

Skills (26)

Consulting

Team Development

Cross-Functional Teams

Customer Needs

Difficult Conversations

Customer Service

Leadership

Employee Performance Standards

Building High Performance Sales Teams

Target Marketing

Detail-Oriented

Mentoring People

Leadership Training and Development

Edit

Networking

Meet an Available Mentor

Browse All

Nobu Matsuda (松田 信)

Tokyo

Time in Role Data Unavailable

Knows About:

Leadership

Coaching

People Management

20 more

Carol Li

Vancouver

Time in Role Data Unavailable

Knows About:

Leadership

Communication

Problem Solving

15 more

Intan Santoso

Amsterdam

Time in Role Data Unavailable

Knows About:

Leadership

Coaching

People Management

21 more

Generative AI



Generative AI Disrupting Work

Example: Generating Knowledge Articles



MENU

workday

Search

7

11

Knowledge Base

+ Create New Article

My Drafts 14

My Published 32

All Published 96

All Archived 32

My Published

Sort by Last Published ↓

Search articles by keyword, title, or author

Filter

Clear (0)

Article	Category	Audience	Location	
Employee Bonus Award Policy FAQ v4 • Published Jul 21, 2023	General	Public	Location	...
Open Enrollment Ahead - November 1-15 v3 • Published Jun 12, 2023	General	Public	Location	...
New Hire Benefits Overview v2 • Published May 29, 2023	General	Public	Location	...
Benefits Frequently Asked Questions v4 • Published Feb 11, 2023	General	Public	Location	...
Holiday Schedule v2 • Published Mar 15, 2023	General	Public	Location	...
Leave of Absense Policy v1 • Published Feb 18, 2023	General	Public	Location	...
Paternity Leave v4 • Published Feb 11, 2023	General	Public	Location	...



Top 3 Takeaways



Workday helps you
listen to your
employees



Preventing burnout should
be a priority



Workday AI to the rescue



Thank You



Lunch & Networking



Chair Afternoon Address



Brandie Deignan
Chief Executive Officer
Pier Health Group



Speaking Now...



Matthew Smith-Lilley

Policy and Engagement Lead for Mental
Health - British Association for Counselling
and Psychotherapy



Speaking Now...



Claire Reynolds

Health T Level project manager/therapeutic radiographer - Gatsby Charitable Foundation

The background features a large orange triangle on the left side, pointing towards the top right. Three arrows are present: a black arrow pointing up in the top left, a white arrow pointing up in the top right, and a black arrow pointing up in the bottom right. The main title is centered in the orange area.

Hosting Health T Level students on industry placements in your organisation

Claire Reynolds (*Gatsby Charitable Foundation*)

***BUILDING COHERENT
TECHNICAL EDUCATION
PATHWAYS***

2016: REPORT OF THE INDEPENDENT PANEL ON TECHNICAL EDUCATION

‘While government has to design the overall system, industry experts must lay down the knowledge and skills, and methods of assessment, for each qualification.

The system should provide young people with clear educational routes which lead to employment in specific occupations.

We can build on examples of excellent college-based technical education, as well as on recent reforms of apprenticeships which have given employers a much stronger role in specifying the knowledge, skills and behaviours an individual needs to perform well in an occupation.’

PUBLIC BETA

This service is currently in public beta

The Institute for Apprenticeships and Technical Education (IfATE) occupational maps show where technical education can lead

Explore the IfATE occupational maps by selecting a route below:



Search for an occupation by name, standard code, technical education product, job title or keywords

Senior healthcare support worker - Adult nursing support

✓ Level 3 >>

A TL

Senior healthcare support worker - Allied health profession therapy support

✓ Level 3 >>

A TL

Senior healthcare support worker - Children and young people support

✓ Level 3 >>

A TL

Senior healthcare support worker - Diagnostic imaging support

✓ Level 3 >>

A

Senior healthcare support worker - Maternity support

✓ Level 3 >>

A TL

Senior healthcare support worker - Mental health support

✓ Level 3 >>

A TL

Mammography associate

✓ Level 4 >>

A HTQ

Nursing associate

✓ Level 5 >>

A HTQ

Diagnostic radiographer

✓ Level 6 >>

A

Dietitian

✓ Level 6 >>

A

Doctor

✓ Level 7 >>

A

Enhanced clinical practitioner

✓ Level 6 >>

A

Community nurse specialist practitioner

✓ Level 7 >>

A

Midwife

✓ Level 6 >>

A

Registered nurse

✓ Level 6 >>

A

Specialist community public health nurse - Health Visitor

✓ Level 7 >>

A



Senior healthcare support worker - Adult nursing support

[Health and science](#)

Level 3 - [Technical Occupation](#)

Providing high-quality and compassionate specialist health and social care for a range of people.

Print to PDF

118

[View occupation in map](#) >

Share

Reference: OCC0217A

Status: [Approved occupation](#)

Average (median) salary: £22,999 per year

SOC 2020 code: 6131 Nursing auxiliaries and assistants

SOC 2020 sub unit groups:

6131/99 Nursing auxiliaries and assistants n.e.c.

2259/06 Mental health workers

6131/03 Maternity care assistants

6131/09 Theatre assistants (excludes entertainment)

6136/99 Senior care workers n.e.c.

Technical Education Products

A ST0217: [Senior healthcare support worker - Adult nursing support](#) (Level 3)

Approved for delivery [Career Starter Apprenticeship](#)

TL TL0011a: [Health - Supporting healthcare: Supporting the adult nursing team](#) (Level 3)

[Technical education progression](#)

Employers involved in creating the standard:



East Suffolk and North Essex NHS Foundation Trust, Hampshire Hospitals NHS Foundation Trust, Health Education England - Talent for Care, Health Education England (HEE), Hull University Teaching Hospital, Leeds Teaching Hospitals NHS Trust, Norfolk and Norwich University Hospitals NHS Foundation Trust, Portsmouth Hospitals University NHS Trust, Skills for Health, Somerset NHS Foundation Trust, Southern Health NHS Foundation Trust, The Society of Radiographers, Wye Valley NHS Trust

Section 4: TQ content.....51

Introduction.....51

What you need to teach51

Core component.....53

 A1: Working within the health and science sector 53

 A2: The healthcare sector 55

 A3: Health, safety and environmental regulations in the health and science sector 63

 A4: Health and safety regulations applicable in the healthcare sector 66

 A5: Managing information and data within the health and science sector 67

 A6: Managing personal information 71

 A7: Good scientific and clinical practice 75

 A8: Providing person-centred care 77

 A9: Health and wellbeing 87

 A10: Infection prevention and control in health specific settings

 A11: Safeguarding

Core component section B: Science concepts

 B1: Core science concepts

 B2: Further science concepts in health

Core skills

 CS1: Demonstrate person-centred care skills

 CS2: Communication

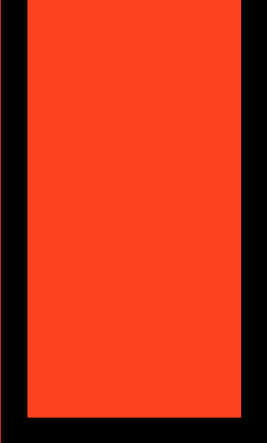
 CS3: Team working

 CS4: Reflective evaluation

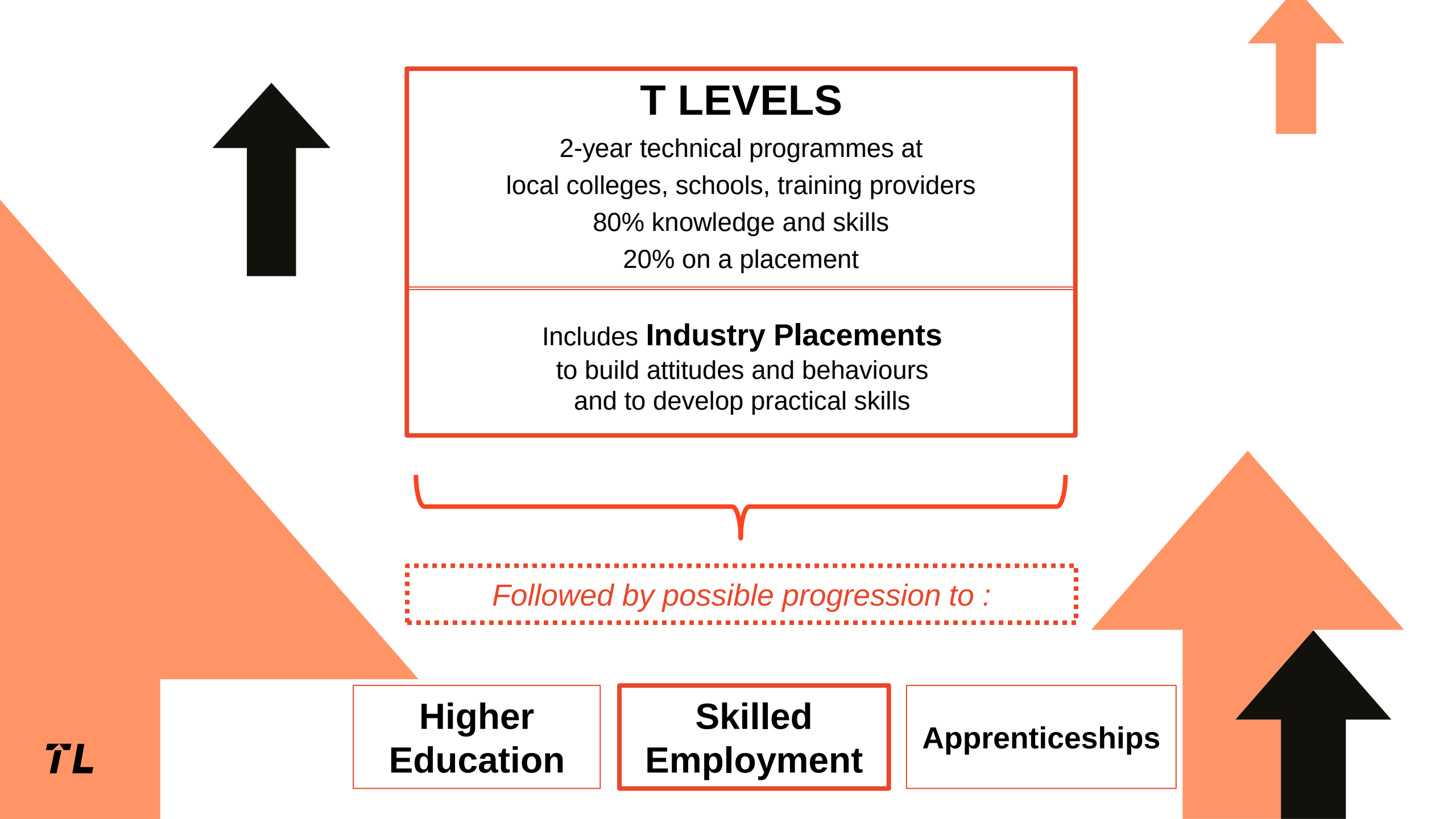
 CS5: Researching

 CS6: Presenting

- occupational specialism component:
 - Dental Nursing
 - occupational specialism core: Supporting Healthcare (plus one from options A to E):
 - option A: Supporting the Adult Nursing Team
 - option B: Supporting the Midwifery Team
 - option C: Supporting the Mental Health Team
 - option D: Supporting the Care of Children and Young People
 - option E: Supporting the Therapy Teams



WHAT ARE T LEVELS?



T LEVELS

2-year technical programmes at
local colleges, schools, training providers
80% knowledge and skills
20% on a placement

Includes **Industry Placements**
to build attitudes and behaviours
and to develop practical skills

Followed by possible progression to :

**Higher
Education**

**Skilled
Employment**

Apprenticeships

TL



2 years

80%

Up to 1400
hours

TECHNICAL QUALIFICATION

Core

Embedded
English, maths
and digital
competencies

Occupational
Specialism(s)

Other
requirements

20%

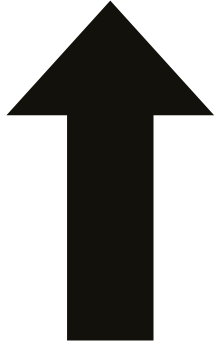
At least
315 hours
350 hours
average

Technical skills and
knowledge

Practical skills for
employment

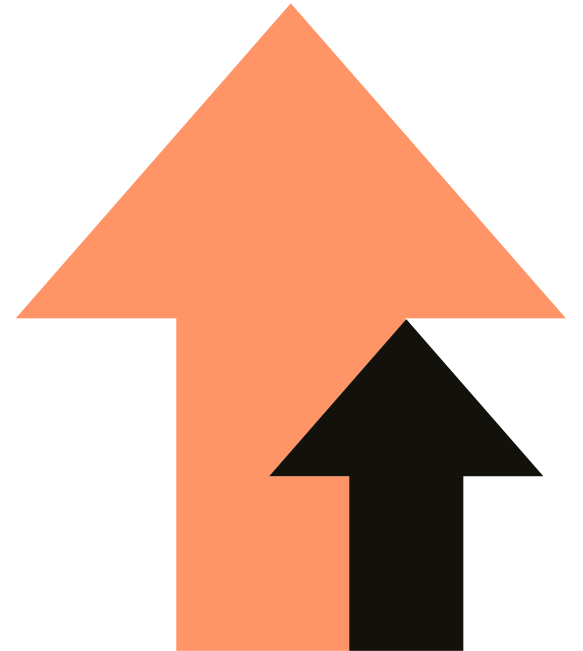
Meaningful
contribution in the
workplace

INDUSTRY PLACEMENT



WHAT ARE INDUSTRY PLACEMENTS?

TL



WHAT ARE INDUSTRY PLACEMENTS?

- Time spent by a 16-19 year old student, learning and working in an organisation
- **In a real environment** – with an employer making a meaningful contribution to the organisation
- Minimum of **315 hours** (approx. 45 working days)
- **Occupationally-focused** – developing students' practical and technical skills

WHY OFFER AN INDUSTRY PLACEMENT?



Talent pipeline for
the future



Good for your
reputation



Fresh ideas from
the next generation

A way to fill skills
gaps now and in
the future



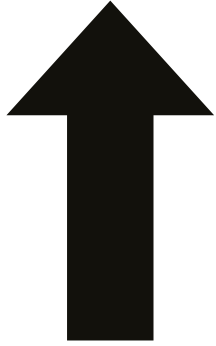
A chance for staff
to develop
supervisory and
mentoring skills



Build a more
diverse workforce

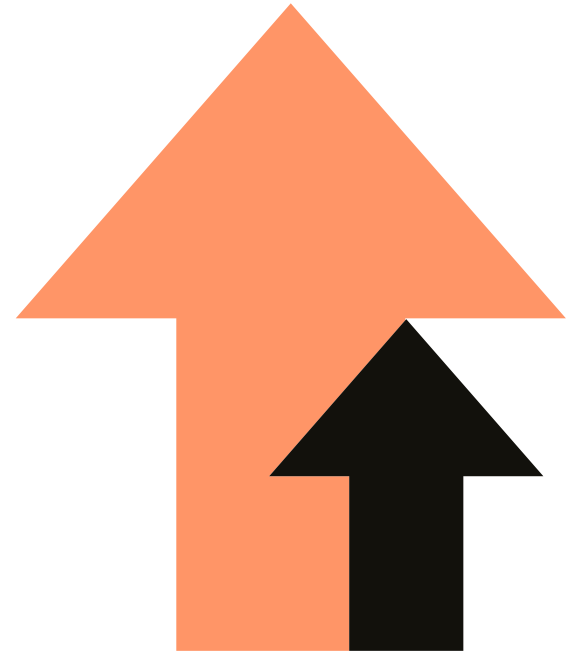


Build strong local
partnerships



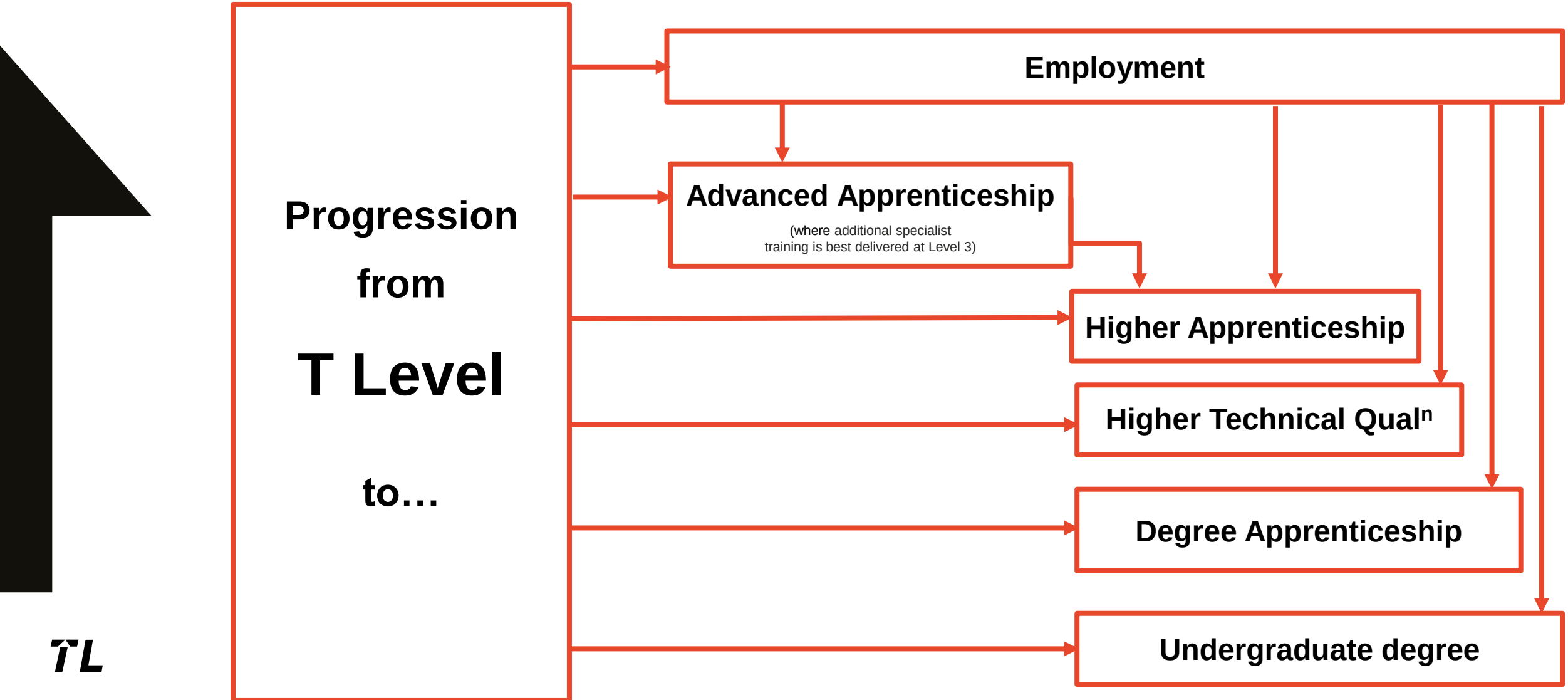
***PROGRESSION
OPPORTUNITIES FROM
T LEVELS***

TL



WHAT FOLLOWS T LEVELS?

Building and upskilling your next generation



Why support T-Levels?

- Recruitment pipeline
- Supporting local talent
- Apprenticeship pathway
- 'Grow your own' workforce
- Anchor Employer
- Employer of choice
- Trust colleague development





Careers
in health and social care



T-Level Students praising the support received from staff...

... In celebration of T-Level Thursday 2024



T-LEVELS

THE NEXT LEVEL QUALIFICATION





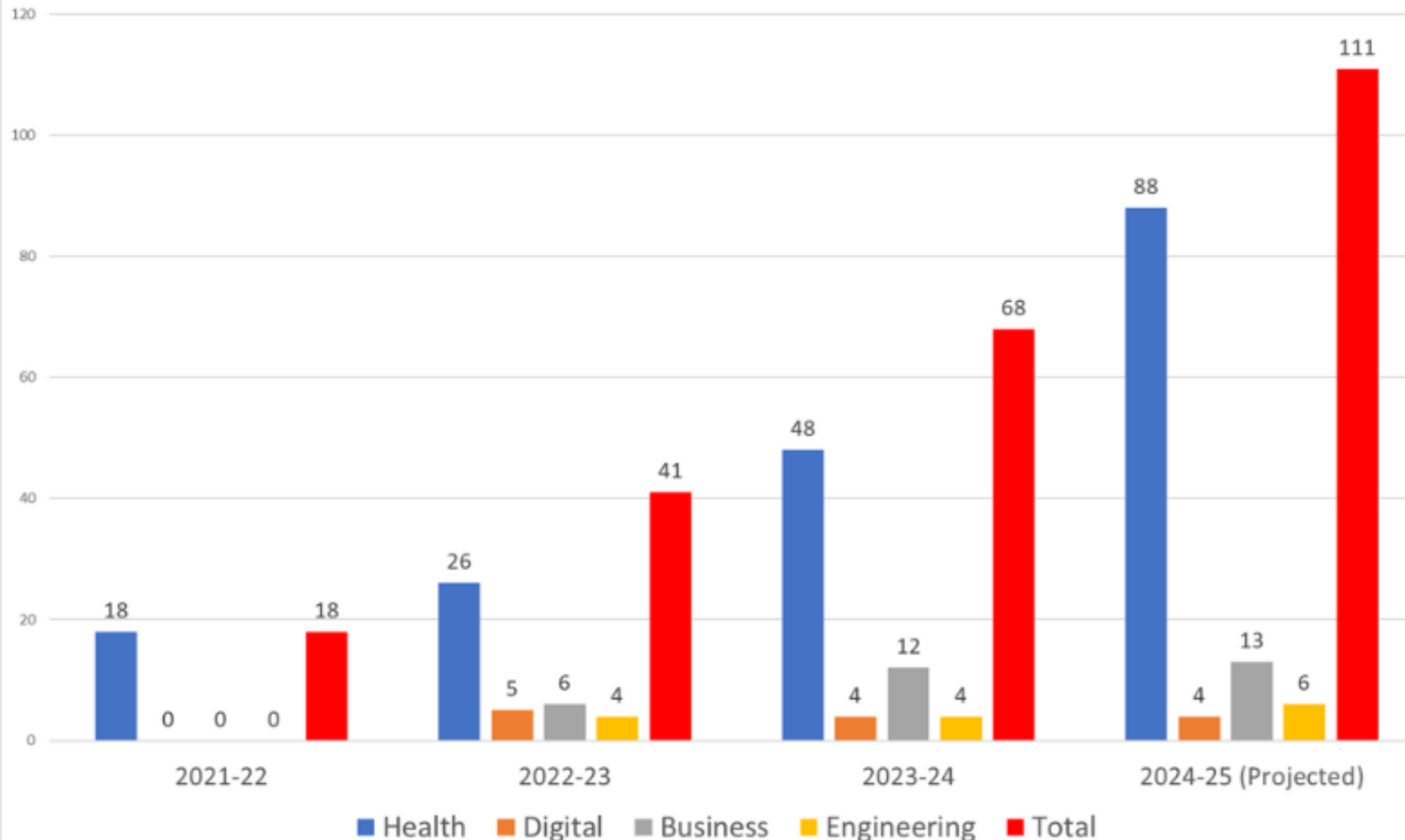
University Hospitals of
Morecambe Bay
NHS Foundation Trust

T-LEVELS
THE NEXT LEVEL QUALIFICATION



North Cumbria
Integrated Care
NHS Foundation Trust

Number of T-Level Students on Industry Based Placement

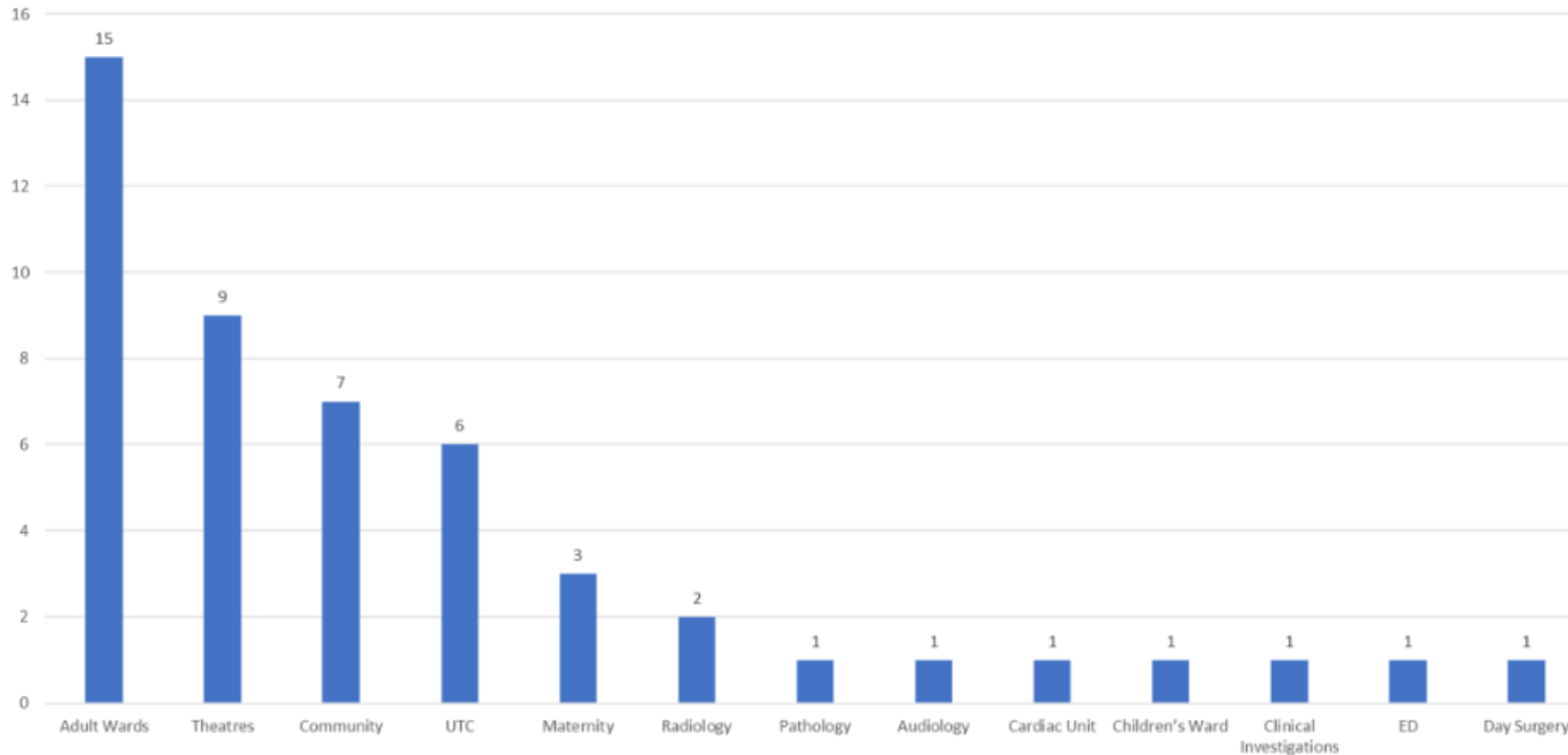




University Hospitals of
Morecambe Bay
NHS Foundation Trust

T-Level Health Placements during Academic Year 2023-2024

48 Students from both Kendal College and Lancaster & Morecambe College



T-LEVELS
THE NEXT LEVEL QUALIFICATION



North Cumbria
Integrated Care
NHS Foundation Trust

Placement Preparation

- Full Mandatory Training
- Manual Handling Training
- Hand Hygiene & Donning/Doffing
- Occupational Health Clearance
- DBS
- Induction
- Emails to placement host
- 'Dos & Don'ts' shared
- Lanyard addition



Mentor Training for CSWs, MSWs and AHP Support Staff

In order to provide CPD opportunities for CSWs and increase Mentor support capacity for predominantly T-Level Health Students, we have delivered training to over fifty CSWs, MSWs and other AHP Support Staff during 2023-2024. We are planning to deliver monthly sessions over the next year in the hope of reaching around 200 support staff.

This provides CPD for support staff, increases placement capacity and takes pressure away from registered colleagues.



CSW Mentoring Training





T Level CSW Support

Jemma
Ward 1, Furness General Hospital



Provider Collaboration



- Regular 1:1s
- Weekly meetings
- Tutor support for visits
- Advanced planning for placements
- Challenge resolution

NHS
University Hospitals of
Morecambe Bay
NHS Foundation Trust

T-LEVELS
THE NEXT LEVEL QUALIFICATION



NHS
North Cumbria
Integrated Care
NHS Foundation Trust

Return on Investment

Destinations for T-Level Students

2022/2023 Graduates (13)

1 currently on Nursing Associate Apprenticeship (NAA)

1 working on Bank and applying for NAA, September 2024 start

All others on Degrees; Midwifery, Paramedic Science, Nursing etc

2023/2024 Graduates – Predicted Destinations (11)

1 planning to apply for NAA, February 2025 start

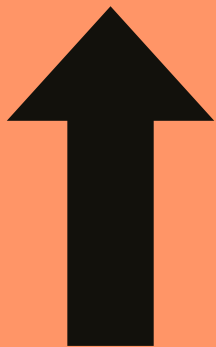
4 applying for Bank CSW

All others applying for degrees, mainly in Paramedic Science.

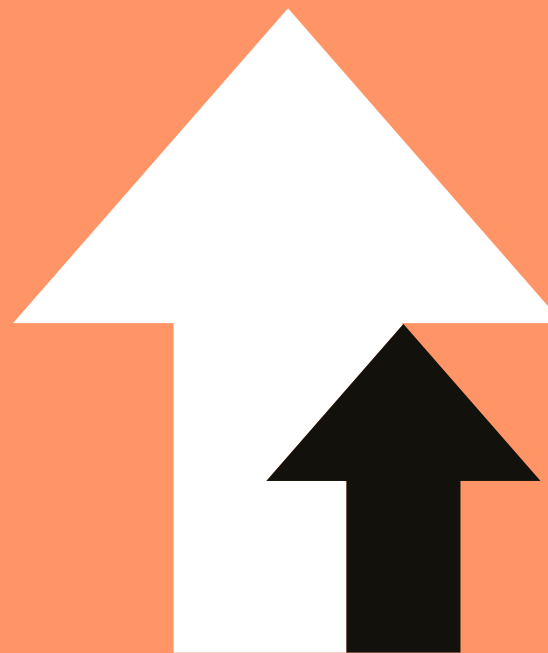
None are pursuing Adult Nursing

Heavy promotion of CSW Bank and NAA with current cohort





Q&A



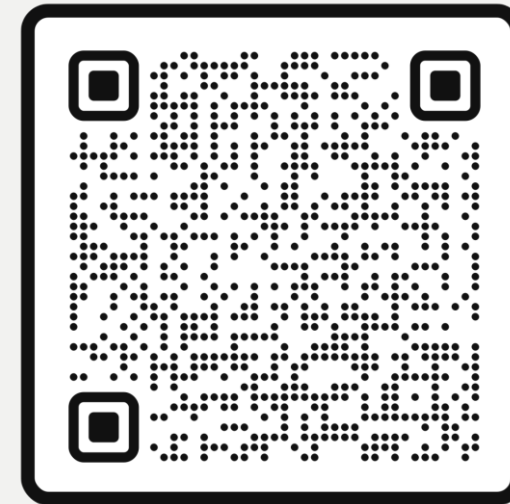
TL



Drinks and Networking



**Thank you for attending the 15th NHS
Workforce Conference!**



**Scan here to book onto our next NHS
National Workforce Summit!**